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|  | **Maximum** |
| **Organisation and methodology** |  |
| **Rationale** | **30** |
| Analysis of the contract overall objective and all of the purposes set in the ToR. The analysys takes full account of and addresses the specific subject of the tender. | 5 |
| Analysis of the link between the overall objective and all the expected results set in the ToR Тhe analysys provides explanation and information about the connection between the overall objective and the results. | 5 |
| Definition and analysis of the key prerequisites for successful implementation of the contract. The analysys corresponds to the specific objective and purposes of the tender. | 10 |
| Analysis of all the risks and assumptions defined in the ToR affecting the execution of the contract | 10 |
| **Strategy** | **40** |
| Explanation of the approach proposed for contract implementation in full compliance with the description of the assignments | 20 |
| Identification and description of all specific tasks/activities to be implemented and resources to be observed/used for timely and quality deliverance of the contract objectives | 10 |
| Argumentation on how the organizational approach proposed will guarantee timely and quality deliverance of the contract objective | 10 |
| **Back-up function** | **10** |
| Description of the support facilities (back-stopping) that will be ensured during the implementation of the contract, including: staff, units, capacity of permanent staff regularly intervening as experts on similar projects | 5 |
| Description of the support facilities (back-stopping) that will be ensured during the implementation of the contract, including: provision of relevant expertise in the region/country as well as partner countries | 5 |
| **Involvement of all members of the consortium** | **5** |
| Description of the input from each member of the consortium and the distribution and interaction of tasks and responsibilities between them. If a tender is made by an individual company and not by a consortium, the maximum points should be allocated to ‘involvement of the consortium’. | 5 |
| **Timetable of activities** | **15** |
| Timetable of the activities in accordance with the indicative time schedule for the preparation of the two Territorial strategies, set in the ToR, including timing, sequence and duration of the proposed tasks | 5 |
| Description and timing of major milestones in executing the contract in accordance with the indicative time schedule for the preparation of the two Territorial strategies, set in the ToR | 5 |
| The methodologies contained in the offer include a work plan indicating the envisaged resources to be mobilised | 5 |
| **Total score for organisation and methodology** | **100** |
| **Overall total score** | **100** |

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| **Strengths** |  |
| **Weaknesses** |  |

NB: Only tenders with average scores of at least 75 points qualify for the financial evaluation