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Interreg - IPA CBC Bulgaria - Turkey



PARTNERSHIP

Interreg-IPA Cross-border Cooperation Bulgaria-Turkey Programme

CCI 2014TC16I5CB005

GUIDELINES FOR APPLICANTS

Call for proposals

No 2014TC16I5CB005 – 2017 –2

Deadline for submission of project proposals:

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Preface

These Guidelines for Applicants for the Second Call for Proposals under the Interreg – IPA Cross-border Cooperation Programme Bulgaria – Turkey include the following integral parts, which must be considered in their entirety by potential Applicants:

- Attachments:
 - Attachment 1 “Fulfilment of Programme Indicators and Ranking of Project Proposals” – contains important information about ranking and selection of project proposals in terms of the achievement of the Programme output indicators;
 - Attachment 2 “State Aid and De Minimis Provisions” – contains important information about the rules for financing of state aid relevant activities (applicable for Bulgarian project partners only);
 - Attachment 3 “Complaint Procedure” – contains important information about the stages, requirements, steps and deadlines which all applicants must observe in case they decide to launch a complaint against the decisions of the Joint Monitoring Committee regarding projects’ selection and financing;
- Application Form – to be filled in by the project partnership;
- Annexes (A1-A6) to the Application form – contain templates of all declarations that must be submitted by the project partners together with the project proposal;
- Subsidy contract – draft version (for information purposes only).

Explanation of text-box

Across the following pages you will find a highlighted text boxes – marked “**Important**”:

🔔 **IMPORTANT** - highlights the most important elements to be taken into account when preparing a project.

Legal Basis

In the elaboration of these Guidelines for Applicants the following legal provisions have been observed:

Basic EU legal acts:

- Council Regulation (EU) No 231/2014 of the European Parliament and of the Council of 11 March 2014 establishing an Instrument for Pre-accession Assistance (IPA II) – the IPA II general regulation;
- Commission Implementing Regulation (EU) No 447/2014 of 2 May 2014 on the specific rules for implementing Council Regulation (EU) No 231/2014 establishing an Instrument for Pre-accession Assistance - IPA II Implementing Regulation;
- Regulation (EU) No 1299/2013 of the European Parliament and of the Council of 17 December 2013 on specific provisions for the support from the European Regional Development Fund to the European territorial cooperation goal;
- Commission Delegated Regulation (EU) No 481/2014 of 4 March 2014 supplementing Regulation (EU) No 1299/2013 of the European Parliament and of the Council with regard to specific rules on eligibility of expenditure for cooperation programmes;
- Regulation (EU) No 236/2014 of the European Parliament and of the Council of 11 March 2014 laying down common rules and procedures for the implementation of the Union's instruments for financing external action;

- Regulation (EU) No 1303/2013 of the European Parliament and of the Council of 17 December 2013 laying down common provisions on the European Regional Development Fund, the European Social Fund, the Cohesion Fund, the European Agricultural Fund for Rural Development and the European Maritime and Fisheries Fund and laying down general provisions on the European Regional Development Fund, the European Social Fund, the Cohesion Fund and the European Maritime and Fisheries Fund and repealing Council Regulation (EC) No 1083/2006.
- Commission Delegated Regulation (EU) 2016/568 of 29 January 2016 supplementing Regulation (EU) No 1303/2013 of the European Parliament and of the Council with regard to the conditions and procedures to determine whether amounts which are irrecoverable shall be reimbursed by Member States concerning the European Regional Development Fund, the European Social Fund, the Cohesion Fund, and the European Maritime and Fisheries Fund;
- Regulation (EU, EURATOM) No 966/2012 of the European Parliament and of the Council of 25 October 2012 on the financial rules applicable to the general budget of the Union and repealing Council Regulation (EC) No 1605/2002;
- Regulation (EU, EURATOM) 2015/1929 of the European Parliament and of the Council of 28 October 2015 amending Regulation (EU, Euratom) No 966/2012 on the financial rules applicable to the general budget of the Union;
- Commission Delegated Regulation (EU) No 1268/2012 of 29 October 2012 on the rules of application of Regulation (EU, Euratom) No 966/2012 of the European Parliament and of the Council on the financial rules applicable to the general budget of the Union.
- Commission Delegated Regulation (EU) 2015/2462 of 30 October 2015 amending Delegated Regulation (EU) No 1268/2012 on the rules of application of Regulation (EU, Euratom) No 966/2012 of the European Parliament and of the Council on the financial rules applicable to the general budget of the Union;

Basic programme documents:

- Interreg-IPA CBC Bulgaria-Turkey Programme approved by European Commission on 22.07.2015 by Decision C(2015) 5280, amended with Decision C(2016) 2852 from 4.5.2016 and Decision C(2016) 8642 from 13.12.2016, with programme reference number CCI 2014TC16I5CB005;
- Memorandum on Implementation of Interreg – IPA Cross-Border Cooperation Programme CCI Number: 2014TC16I5CB005 between the Government of the Republic of Bulgaria and the Government of the Republic of Turkey;
- Financial Agreement between the European Commission and the Government of the Republic of Turkey.

National legislation

Besides EU rules and rules of the Programme, national legislation in force ruling specific fields such as environmental interventions, natural and cultural heritage, construction, human resources, etc. has to be respected.

Please note that all these legal provisions must be observed by the applicants during both project preparation and implementation phases.

1 General Information

These Guidelines for Applicants aim at providing practical information to the potential beneficiaries under Interreg-IPA CBC Bulgaria-Turkey Programme.

It is the most practical level of information needed for the successful submission of a project proposal under this programme. These Guidelines for Applicants provide information on how to fill in the application form, budget and related forms, the application procedure, the project selection criteria, the decision procedure and other practical advices.

IMPORTANT

Different rules apply to the Second Call for Proposals under the Interreg – IPA Cross-border Cooperation Programme Bulgaria – Turkey 2014-2020 in comparison to those for the First Call for Proposals. Therefore please read carefully these Guidelines for Applicants in order to avoid confusion!

The present version of the document is only relevant in connection to the Second Call for Proposals under the Interreg - IPA Bulgaria – Turkey CBC Programme 2014-2020.

The possible modifications in the Application package will be communicated via the Programme website.

It is recommendable the applicants to frequently visit the Programme website (<http://www.ipacbc-bgtr.eu/>) to check the publication of the answers to the questions submitted and before finalising the project proposal, once more for any possible changes.

1.1 Overview of Interreg-IPA CBC Bulgaria-Turkey Programme

This programme is co-financed by the European Union through the Instrument for Pre-accession Assistance II and co- financed by Bulgaria and Turkey through contributions from state budgets. Own co-financing by the project beneficiaries is allowed.

The programme document drafted jointly by the two countries through a wide partnership with national, regional and local stakeholders was approved by the European Commission on 22.07.2015 (Decision No C(2015) 5280). It sets out the general framework of intervention of IPA II in the Programme cross-border area. **The programme document is available on the following websites:**

<http://www.ipacbc-bgtr.eu/>

<http://www.mrrb.government.bg/>

<http://www.ab.gov.tr>

The programme continues the evolution of the EU's cross-border initiatives, reflected in the Bulgaria – Turkey IPA Cross-border Programme 2007 – 2013, External Border Initiative Programme and Phare Cross Border Co-operation Programme between Bulgaria and Turkey.

Information on types of eligible projects, activities and beneficiaries, the budget breakdown per priority axes and specific objectives are given below.

1.1.1 Eligible Cross-border Area

The eligible cross-border co-operation area is determined in accordance with the IPA II rules set out in Regulation 231/2014 where only NUTS III regions (or respective equivalents) are eligible for cross-border co-operation programmes.

The eligible cross-border co-operation area includes the districts of **Burgas, Yambol and Haskovo** in Republic of Bulgaria and provinces of **Edirne and Kırklareli** in Republic of Turkey. The area covers a territory of about 29 000 km² with total population of about 1,5 million inhabitants. Common Bulgarian – Turkish border stretches along 288 km and has 3 operating

border crossing points.

Eligible NUTS III:

For Republic of Bulgaria:

- ✓ District of **Burgas**: 13 municipalities – Aitos, Burgas, Kameno, Karnobat, Malko Tarnovo, Nesebar, Pomorie, Primorsko, Ruen, Sozopol, Sredets, Sungurlare, Tsarevo;
- ✓ District of **Yambol**: 5 municipalities – Bolyarovo, Elhovo, Straldzha, Toundzha Yambol;
- ✓ District of **Haskovo**: 11 municipalities – Dimitrovgrad, Harmanli, Haskovo, Ivaylovgrad, Lyubimets, Madzharovo, Mineralni bani, Simeonovgrad, Stambolovo, Svilengrad, Topolovgrad.

For Republic of Turkey:

- ✓ Province of **Edirne**: 9 districts - Edirne, Enez, Havsa, İpsala, Keşan, Lalapaşa, Meriç, Süloğlu, Uzunköprü;
- ✓ Province of **Kırklareli**: 8 districts – Babaeski, Demirköy, Kırklareli, Kofçaz, Lüleburgaz, Pehlivanköy, Pınarhisar, Vize.



Geographical structure of the co-operation area

1.1.2 Programme Strategy

The Interreg-IPA CBC Bulgaria-Turkey Programme contributes directly to the EU and national strategic documents in line with the concept for smart, sustainable and inclusive growth. Smart growth is fostered amongst others through cooperative measure in the field of environment and low-carbon economy, as well as through activities in the field of tourism (measures in the area of natural and cultural heritage); strengthening the region's youth – as backbone for future developments in the area, improving research and competitiveness and promoting R&D to mitigate brain drain are regarded as cross-cutting issues for synergies with the selected thematic priorities of the Programme.

1.1.3 The programme overall aim

The strategy, set out to address the specific needs of the border area both in the short and long term, supports the following **overall aim**:

Strengthening the Bulgaria-Turkey cross-border cooperation capacity in the field of nature protection and sustainable tourism, leading to enhancement of European territorial cohesion

Based on the experience of the programming period 2007-2013, as well as on various analyses of the Programme area, the thematic concentration of the Interreg-IPA CBC Bulgaria-Turkey Programme was defined. As a result, the following two out of the eight proposed by European Commission thematic priorities (listed in Annex III of Regulation (EU) №231/2014) were chosen to be the basis for selection of the Priority Axes of the Programme:

- ***Thematic priority No b: Protecting the environment and promoting climate change adaptation and mitigation, risk prevention and management;***
- ***Thematic priority No d: Encouraging tourism and cultural and natural heritage.***

📌 IMPORTANT

For further details on programme strategy please refer to the programme document available at <http://www.ipacbc-bgtr.eu/>.

1.1.4 Programme Priority Axes

In order to achieve the objectives set out in the programme document, the partnering countries have jointly agreed upon the main directions on which the projects under this programme should focus. These main directions are called "Priority Axes" and are as follows:

- ***Priority Axis 1: Environment;***
- ***Priority Axis 2: Sustainable tourism.***

The priority axes are broken down to specific objectives as follows:

Priority Axis 1: Environment:

Specific objective 1.1: Preventing and mitigating the consequences of natural and man-made disasters in the cross-border area;

Specific objective 1.2: Improving the capacity for nature protection, sustainable use and

management of common natural resources through cooperation initiatives in the cross-border area.

Priority axis 2: Sustainable tourism

Specific objective 2.1: Increasing the touristic attractiveness of the cross-border area through better utilisation of natural, cultural and historical heritage and related infrastructure;

Specific objective 2.2: Increasing the cross-border tourism potential by developing common destinations;

Specific objective 2.3: Increasing networking for development of sustainable tourism through cross-border cooperation initiatives.

1.2 Programme Implementation Structures

According to the relevant IPA II Regulations, the two partnering countries have established the following main management and implementation bodies:

Managing Authority (MA) – Directorate General Territorial Cooperation Management at Ministry of Regional Development and Public Works of the Republic of Bulgaria is designated to perform the functions of Managing Authority under Interreg-IPA CBC Bulgaria-Turkey Programme (CCI Number 2014TC16I5CB005). The Managing Authority is responsible for managing and implementing the cross-border cooperation programme in accordance with the principle of sound financial management.

National Authority (NA) – Financial Cooperation Directorate of the Ministry for EU Affairs in Republic of Turkey is the counterpart for the Managing Authority and is in charge of the coordination of programme in Turkey. The National Authority supports the Managing Authority in the process of management and overall implementation of the programme.

Joint Monitoring Committee (JMC) is formed of representatives of MA, NA, the European Commission, as well as other relevant national, regional and local authorities and stakeholders. The JMC shall supervise the overall effectiveness, quality and coherence of the implementation of all actions towards meeting the objectives set out in the Programme and the relevant strategy papers.

Joint Secretariat (JS) is a common structure that assists the programme management bodies in carrying out their respective functions and it is the main contact point between the programme and the potential beneficiaries/project partners. JS-main office is based in Haskovo (Bulgaria), and JS-branch office is based in Edirne (Turkey).

📌 IMPORTANT

The JS is the main structure responsible for providing information and support to potential beneficiaries.

1.3 Programme Financial Allocation for the Second Call for Proposals

The total budget of the programme under Priority axis 1 and Priority axis 2 for the 2018, 2019 and 2020 is allocated for the Second Call for Proposal, which is a total of **15 650 351 Euro**, of which **13 302 798 Euro** represent the EU financial contribution. The remaining **2 347 553 Euro** are national contributions from national budgets of partnering countries.

Please note that the programme financial allocation is neither split up between each of the two partnering countries nor between the separate eligible NUTS III regions.

The total amount allocated for this call for proposals is broken up for the two priority axes as follows: (in Euro)

Priority Axis	Community Funding	National Public Funding*	Total Funding
	(a)	(b)	(a)+(b)
Priority Axis 1	6 651 399,00	1 173 776,50	7 825 175,50
Priority Axis 2	6 651 399,00	1 173 776,50	7 825 175,50
TOTAL	13 302 798,00	2 347 553,00	15 650 351,00

***Contributions from national budgets of partnering countries**

The Managing Authority reserves the right not to allocate all financial resources in case of fewer projects applied or projects with insufficient quality.

In addition to the above funds, the Programme shall also use all the generated savings from the financial resources that have been allocated towards the First Call for Proposals. Therefore, project under the current Call for Proposals may be contracted after approval by the Joint Monitoring Committee until the full exhaustion of the Programme funding for the 2014-2020 period.

1.4 Revenue Generating Projects

In case the project generates revenue, in accordance with Article 65 (8) from Regulation (EU) No 1303/2013 the total eligible expenditures of the operation selected from the present call for proposals shall be reduced by the net revenue of the operation directly generated during its implementation.

Net revenue of the operation means cash in-flows directly paid by users for the goods or services provided by the operation, such as charges borne directly by users for the use of infrastructure, sale or rent of land or buildings, or payments for services less any operating costs and replacement costs of short-life equipment incurred during the corresponding period (e. g. if project concerns renovation of sport facilities, revenues generated from tickets for using these sport facilities during project implementation should be reduced).

Where not all the investment cost is eligible for co-financing, the net revenue shall be allocated pro rata to the eligible and non-eligible parts of the investment cost.

For the purposes of the net revenue calculation, any payment received by the beneficiary arising from contractual penalties as a result of a breach of contract between the beneficiary and a third party or third parties or that has occurred as a result of the withdrawal of an offer by a third party chosen under public procurement rules (the 'deposit') shall not be considered as revenue and shall not be deducted from the eligible expenditure of the operation.

📌 IMPORTANT

During project implementation phase each beneficiary under project, which generates revenue, should keep detailed, timely, adequate and traceable information concerning the generated revenues.

2 Rules of the Call for Proposals

2.1 Cross-border impact

The projects must deliver direct cross-border impact and benefits for the project partners, the target groups and the Programme area. The partners should clearly demonstrate that the cross-border approach has been respected in the project proposal.

A clear cross-border impact could be found in these cases where the implementation of the projects ensures tangible results in the cross-border area (in both countries); otherwise the effect would be at regional level.

Through implementation of the planned activities (which are designed for facing certain specific needs of the partners and the target groups), each project shall contribute to achievement of the overall Programme aim. This means that when formulating the project idea, all partners should think about the impact of the project not only for their own organisations and the target groups, but also for the Programme area. Establishment of a partnership among organizations from the two countries by definition brings a cross-border character to the project, but only by itself this is not enough to ensure the direct cross-border impact and added value to the Programme area – rather, it is necessary that the combination of all project activities demonstrate achievement of distinct results in the cross-border area.

2.1.1 Cooperation criteria

Direct cross-border impact is understood in terms of respecting the following cooperation criteria as they are defined below: joint development, joint staffing, joint implementation and joint financing.

Joint development (mandatory) means that the project must be designed in close cooperation of the partners from both sides of the border. This means that project proposals must clearly integrate the ideas, needs, priorities and actions of stakeholders on both sides of the border. The Lead Partner is the coordinator of this process but should include other partners from the beginning of the development process;

Joint implementation (mandatory) means that activities must be carried out and coordinated among partners from both sides of the border. It is not enough that activities run in parallel. There must be clear content-based links between what is happening on either side of the border and regular contact between the two sides. The Lead Partner is responsible for ensuring that activities are properly coordinated, that schedules are kept and that the right quality levels are achieved;

Joint staffing means that the project should not duplicate functions on either side of the border. Therefore, regardless of where the person is located, there should be a joint project management. The staff will be responsible for project activities on both sides of the border;

Joint financing means that there will be only one contract per project and there must therefore be one joint project budget. The budget should be divided between partners according to the activities carried out. There is also only one project bank account for the EU contribution (held by the Lead Beneficiary) and payments representing EU support are made from the programme to this account. The Lead Beneficiary is responsible for administration and distribution of these funds and for reporting on their use. Funding should come from both sides of the border and illustrates the commitment by each partner to the joint project. The distribution of financial resources should reflect tasks and responsibilities of the partners. The rights and obligations of

each partner in view of project implementation (including transfer of funds and payments) are included in the Partnership agreement.

🔔 IMPORTANT

The project partners from the two participating countries have to cooperate mandatory in both joint development and joint implementation and additionally in one of two other cooperation criteria: joint staffing or joint financing.

2.2 Horizontal themes

The following horizontal themes shall be observed by all applicants in the development and implementation of their projects:

a) Sustainable development – specific actions to take into account environmental protection requirements, resource efficiency, climate change mitigation and adaptation, disaster resilience and risk prevention and management, in the selection of operations;

b) Equal opportunities and non-discrimination – specific actions to promote equal opportunities and prevent any discrimination based on gender, racial or ethnic origin, religion or belief, disability, age or sexual orientation during the preparation, design and implementation of the project, taking account of the needs of the various target groups at risk of such discrimination, and in particular, the requirements of ensuring accessibility for persons with disabilities;

c) Equality between men and women - promotion of equality between men and women and, where appropriate, the arrangements to ensure the integration of the gender mainstreaming perspective at programme and operation level.

Projects should consider what their overall influence as regards these principles is. Projects should highlight in the application form how these horizontal principles are reflected in project activities and outputs.

The observance of the horizontal themes shall be taken into account during project evaluation (Please see the evaluation grid in section 6.3.).

For more information regarding the Programme commitment towards observing the horizontal themes, please consult the official version of the Programme, available at <http://www.ipacbc-bgtr.eu/>

2.3 Applicable law and public procurement

The beneficiaries have the possibility to award service, supply and works contracts to contractors. Contractors are neither partners nor associates. The award of contracts to them is subject to the procurement rules set out in Chapter 3 of Title II of Part Two of Delegated Regulation (EU) No 1268/2012 on the rules of application of Regulation (EU, Euratom) No 966/2012 of the European Parliament and of the Council on the financial rules applicable to the general budget of the Union. In accordance with Art. 45(1) of Commission Implementing Regulation (EU) No 447/2014, those procurement rules apply in the whole Programme area, both on Bulgarian and Turkish territory.

🔔 IMPORTANT

Respecting the procurement provisions of the above regulations, beneficiaries under this Call for Proposals must refer to and use the guidelines and templates of the “Procurement and Grants for European Union External Actions – a Practical Guide” document (PRAG).

To this end, the following provisions shall be fulfilled by the project beneficiaries:

- When sub-contracting the activities in order to achieve the project objectives, including activities for project preparation (budgeted under Budget Line 6 "Project preparation"), the contracting must be done by a transparent tendering procedure, following the above rules.
- The project or any sub-contracting procedures must not create an economic advantage to an economic operator.
- All studies or other project results shall be made available for free to all interested individual or legal persons, in a non-discriminatory way. Making the studies available only for certain individual or legal persons is strictly forbidden.

2.4 Communication and Visibility

The information and publicity measures for the interventions of the IPA II funds are aimed at publicizing the actions of the European Union, increasing transparency and creating a uniform image of the interventions throughout participating countries. In all projects communication activities should be properly planned. Communication should focus on the achievements and impact of the project actions. In order to maximise the impact of communication efforts:

- Activities need to be timely,
- Activities should be appropriate in terms of resources spent and expected impact,
- Information used must be accurate,
- The right audience(s) should be targeted, etc.

The following communication and visibility activities might be foreseen by the applicants in their Application forms: press releases, press conferences, leaflets, brochures, newsletters, web sites, display panels, commemorative plaques, banners, promotional items, audiovisual productions, public events, information campaigns, etc.

More detailed practical guidelines (including templates) concerning the basic information and publicity measures are provided by the European Commission in the Communication and Visibility Manual for EU External Actions, published on the following EU website:

<https://ec.europa.eu/europeaid/funding/communication-and-visibility-manual-eu-external-actions>.

The main obligations of beneficiaries regarding information and communication measures for the public are included in: Annex XII, section 2.2 of EC Regulation 1303/2013:

<http://eur-lex.europa.eu/LexUriServ/LexUriServ.do?uri=OJ:L:2013:347:0320:0469:EN:PDF>

2.5 Eligibility Criteria

The financing under the current Programme shall be made available to potential beneficiaries through a competitive process. The present call for proposal has the goal to contribute to environment and sustainable tourism development based on solid partnerships in the eligible area by financing "soft projects" (including joint initiatives, studies, know-how exchanges, etc.) and "investment projects" (including works, supply, etc.).

The call for proposals is open to all potential beneficiaries that meet the eligibility criteria set below.

In order to be eligible for funding under the programme, a project should meet three sets of eligibility criteria:

- eligibility of applicants (see section 2.5.1),

- eligibility of activities (see section 2.5.2) and
- eligibility of expenditures (see section 2.5.3).

2.5.1 Eligibility of Applicants (Lead Partner and Partners)

📌 IMPORTANT

Every project must include at least one partner from each side of the border region acting in full spirit of cooperation.

Projects which do not comply with this requirement will be eliminated at the eligibility assessment stage.

All partners are directly responsible for the project implementation and cannot act as an intermediary.

2.5.1.1 General Criteria for Eligibility of Applicants (Lead Partner and Partners)

1) Lead Partner and its partners must comply with all of the following general eligibility criteria:

- **be legally established organizations (legal persons) according to the national legislation of the state on whose territory they are located;**

Exception is made for subsidiary structures of local/regional/national authorities. In case a structure of local/regional/national authority is not and cannot act as a legal entity, its legally established central organization, if such exists, shall be the project partner.

and

- **be registered in the eligible cross-border region between Bulgaria and Turkey;**

Exception is made for national/regional public authorities whose area of competence, established by legal acts, extends to the eligible area of the programme, or structures of central public authorities located in the eligible cross border region which cannot be registered as legal entities – in this case the central authority is a project partner

and

- be non-profit making organizations;

and

- be directly responsible for the preparation and management of the action, not acting as an intermediary.

📌 IMPORTANT

All the above criteria must be fulfilled together.

Indicative list of potential beneficiaries under each Specific Objective are given below:

(1) For applications under Specific Objective 1.1:

- All levels of local/regional authorities;
- Central and regional offices and structures of relevant national and governmental institutions/administrations;
- Regional and sector development agencies.

(2) For applications under Specific Objective 1.2:

- All levels of local/regional authorities;
- Associations of Local/Regional authorities and of other organisations;
- Central and regional offices and structures of central government institutions/administrations;
- Administrations of protected areas;
- Euro regions and other joint cross-border structures and institutions;
- Universities and scientific institutions;
- Educational and training institutions and organisations;
- Business support institutions and organisations - chambers of commerce, industry and crafts; and others;
- Non-Governmental organisations;
- Youth organizations.

(3) For applications under Specific Objective 2.1:

- All levels of regional/local authorities;
- Regional and sector development agencies;
- Central and regional/local offices and structures of relevant government institutions/administrations;
- Public cultural institutes (museums, libraries, community centres, etc.);
- Regional touristic associations;
- Business support institutions and organisations - chambers of commerce, industry and crafts;
- Non-Governmental organisations;
- Educational and training institutions and organizations;
- Universities and scientific institutions.

(4) For applications under Specific Objective 2.2:

- All levels of regional / local authorities;
- Central and regional/local offices and structures of relevant government institutions/administrations;
- Administrations of protected areas;
- Registered NGOs in the field of tourism;
- Business support institutions and organisations - chambers of commerce, industry and crafts and others;
- Tourist boards and associations;
- Educational and training institutions and organizations;
- Universities and scientific institutions;
- Public cultural institutes (museums, libraries, community centres, etc.)

(5) For applications under Specific Objective 2.3:

- All levels of local/regional authorities;
- Central and regional/local offices and structures of relevant government institutions/administrations;
- Administrations of protected areas;
- Non-Governmental organisations;

- Business support institutions and organisations - chambers of commerce, industry and crafts and others;
- Tourist boards and associations;
- Educational and training institutions and organizations;
- Universities and scientific organizations;
- Community organisations and institutions involved in development of civil society and/or promotion of education, culture and sports;
- Youth's organizations.

Political parties, commercial entities and ideologically based organizations are not eligible applicants under the Programme.

2) A potential applicant is not eligible to participate in this Call for proposals or be awarded a contract if:

a) – it is bankrupt, subject to insolvency or winding-up procedures, where its assets are being administered by a liquidator or by a court, where it is in an arrangement with creditors, where its business activities are suspended, or where it is in any analogous situation arising from a similar procedure provided for under national laws or regulations;

b) - it has been established by a final judgment or a final administrative decision that the applicant is in breach of its obligations relating to the payment of taxes or social security contributions in accordance with the law of the country in which it is established;

c) - it has been established by a final judgment or a final administrative decision that the applicant is guilty of grave professional misconduct by having violated applicable laws or regulations or ethical standards of the profession to which the applicant belongs, or by having engaged in any wrongful conduct which has an impact on its professional credibility where such conduct denotes a wrongful intent or gross negligence, including, in particular, any of the following:

i) - fraudulently or negligently misrepresenting information required for the verification of the absence of grounds for exclusion or the fulfilment of eligibility criteria or in the performance of a contract;

ii) - entering into agreement with other applicants with the aim of distorting competition;

iii) - violating intellectual property rights;

iv) - attempting to influence the decision-making process during the evaluation, selection and pre-contracting procedure;

v) - attempting to obtain confidential information that may confer upon it undue advantages in the evaluation, selection and pre-contracting procedure;

d) - it has been established by a final judgment that the applicant is guilty of any of the following:

i) - fraud, within the meaning of Article 1 of the Convention on the protection of the European Communities' financial interests drawn up by the Council Act of 26 July 1995;

ii) - corruption, as defined in Article 3 of the Convention on the fight against corruption involving officials of the European Communities or officials of Member States of the

European Union, drawn up by the Council Act of 26 May 1997, and in Article 2(1) of Council Framework Decision 2003/568/JHA, as well as corruption as defined in the law of the country where the Managing Authority is located, the country in which the applicant is established or the country of the performance of the contract;

iii) - participation in a criminal organisation, as defined in Article 2 of Council Framework Decision 2008/841/JHA;

iv) - money laundering or terrorist financing, as defined in Article 1 of Directive 2005/60/EC of the European Parliament and of the Council;

v) - terrorist-related offences or offences linked to terrorist activities, as defined in Articles 1 and 3 of Council Framework Decision 2002/475/JHA respectively, or inciting or aiding or abetting or attempting to commit such offences, as referred to in Article 4 of that Framework Decision;

vi) - child labour or other forms of trafficking in human beings as defined in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council;

e) - the applicant has shown significant deficiencies in complying with main obligations in the performance of a contract financed by the EU, which has led to its early termination or to the application of liquidated damages or other contractual penalties or which has been discovered following checks, audits or investigations by an authorising officer, OLAF or the Court of Auditors;

f) - it has been established by a final judgment or final administrative decision that the applicant has committed an irregularity within the meaning of Article 1(2) of Council Regulation (EC, Euratom) No 2988/951;

g) - the applicant is in situation of conflict of interests; the conflict of interests represents any circumstances that may affect the evaluation or implementation process, in an objective and impartial manner. Such circumstances may result from economic interests, political or national preferences or family connection.

📌 IMPORTANT

The LP on behalf of all partners should sign a “Declaration of eligibility” (Annex A3), declaring that all project partners including Lead Partner, do not fall into any of the above categories from (a) to (g).

2.5.1.2 Lead Partner Principle

For each project, a “Lead Partner” (LP) among the project partners must be appointed prior to the submission of the project proposal. The Lead Partner, as the applicant of the project proposal, will be responsible for the preparation and submission of the project proposal as well as for implementation of the project.

📌 IMPORTANT

The Lead Partner must be registered within the eligible border region between Bulgaria and Turkey at least 12 months before the deadline for submission of project proposals under the current call for proposals.

The lead partner shall carry out the following tasks:

- lay down the arrangements with other partners in an agreement comprising provisions

that, inter alia, guarantee the sound financial management of the funds allocated to the operation, including the arrangements for recovering amounts unduly paid;

- sign the contract for implementation of the operation with MA and further addenda to the contract (if any);
- assume responsibility for ensuring implementation of the entire operation;
- transfer the relevant budget amounts to the partners participating in the operation according to the Project Partnership Agreement and verified costs;
- ensure that expenditures presented by all beneficiaries have been incurred in implementing the operation and corresponds to the activities agreed between all the beneficiaries;
- ensure that the expenditures presented by the partners participating in the operation have been verified by controller(s);
- collect and check the information from the project partners and submit reports on progress of the project to the JS;
- informing MA/JS about necessity of project modifications

More information about the role and tasks of the Lead Partner is provided in the contract and in the Project Partnership Agreement template (Annex A2).

📌 IMPORTANT

A partner can never be a contractor and vice versa!

Please note that a “partner” involved in the project implementation as “Lead Partner” or “project partner” is excluded from any forms of contracting to other partners within the project.

2.5.1.3 Rules concerning partnership

📌 IMPORTANT

The maximum number of partners in a project shall not exceed five (5) including the Lead Partner.

The project partners must have clear roles in project preparation and implementation. All partners must sign a Project Partnership Agreement that stipulates their rights and duties. The signatures of the partners should be on the same page at the end of the agreement. The Project Partnership Agreement should be enclosed to the application form. A Project Partnership Agreement template is annexed to the present Guidelines (Annex A2). The partners may decide to add additional provisions to the Project Partnership Agreement.

📌 IMPORTANT

Project Partnership Agreement is a legal and binding document which should be signed by all partners with utmost awareness.

📌 IMPORTANT

Number of project proposals and grants per institution/organization:

Under the current call for proposals an institution/organization may submit maximum one project proposals as a Lead Partner. In case an institution/organization has submitted more than one project proposal as a Lead Partner, all these submitted (as Lead partner) proposals will be eliminated.

Under the current call for proposals an institution/organization may participate in no more that 3 (three) project proposals as a partner (i.e. if an organization/institution has submitted a proposal as a Lead Partner, it can be a partner in no more than 2 other projects, and if it has not submitted a project as a Lead Partner it can participate as a partner in no more than 3 projects). In case an

institution/organization participates in more than 3 (three) project proposal, all submitted proposals will be eliminated.

2.5.2 Eligibility of Activities

2.5.2.1 Project duration and grant amounts

📌 IMPORTANT

Under this call for proposals, two types of projects shall be financed:

- “soft” (non-investment) projects – project that mainly include joint initiatives, trainings, services, awareness raising campaigns, exchange of experience and know-how, etc. The “soft” project can also include small scale construction and/or supply components (representing Budget Line 5 – Equipment and Works), forming no more than 50% of the total eligible project cost, if necessary. In this case, the need of investment component for the purpose of specific activity/activities has to be sufficiently justified. Specific supporting documents relevant to “investment” activities have to be provided in these cases;
- “investment” projects – project that mainly include investment activities - works, supply, etc. (representing Budget Line 5 – Equipment and Works), forming at least 50% of the total eligible project cost.. Such projects may also include “soft” measures.

Eligible grant amounts and project duration according to Priority axis, specific objective and type of project are specified below:

Priority axis	Specific objective	Type of project	Grant Amounts (€)	Project Duration (minimum - maximum months)
Priority axis 1 Environment	1.1. Preventing and mitigating the consequences of natural and man-made disasters in the cross-border area	Investment	250.000-600.000	12-24
		Soft	50.000-120.000	8-15
	1.2. Improving the capacity for nature protection, sustainable use and management of common natural resources through cooperation initiatives in the cross-border area	Investment	250.000-400.000	12-24
		Soft	50.000-120.000	8-15
Priority axis 2 Sustainable tourism	2.1. Increasing the touristic attractiveness of the cross-border area through better utilisation of natural, cultural and	Investment	250.000-500.000	12-24

	historical heritage and related infrastructure			
	2.2. Increasing the cross-border tourism potential by developing common destinations	Soft	50.000-120.000	8-15
	2.3. Increasing networking for development of sustainable tourism through cross-border cooperation initiatives	Soft	50.000-100.000	8-15

📌 IMPORTANT

The maximum project duration is 15 months for “soft” projects and 24 months for “investment” projects and cannot be extended at the stage of project implementation. Projects whose duration is less than these periods may be extended up to these limits if a proper justification is provided.

In addition, no grant may exceed 85% EU financing of the total eligible costs of the project (see also section 2.5.3). The remaining grant amount (15%) is financed from the national budgets of the partnering countries as national co-financing. Contributions from the partners' own resources are not obligatory. However the applicants may provide own co-financing which should be reflected in the project budget and it will be a subject of verification.

2.5.2.2 Activities' location

The project activities should be implemented in the eligible cross border area specified in the cross border cooperation programme. A detailed descriptions of the regions covered by the programme eligible area is given in section **1.1.1**

In accordance with article 44 (2) of the implementing regulation (EU) No 447/2014 and following the provisions of the Programme it is possible up to 20 % of the respective beneficiary's budget to be spent for the activities implemented outside of the programme eligible area. The beneficiary should provide a justification proving that those activities are necessary for achieving of the specific project objective. In addition the beneficiary should provide detailed information how the programme area will benefit of these activities and why the project cannot be implemented if these activities outside the eligible area are not carried out. When calculating the amount of expenditures for the activities which will be implemented outside of the programme eligible area, Applicants must keep in mind that:

- The place of incurring expenditures for services is the place of the performance of the service in question;
- The place of incurring expenditures for meetings, conferences, seminars, trainings, etc., is the place where the event will be held.

📌 IMPORTANT

The activities outside border area must be related only to participation/organization of events, seminars, trainings, business trips, promotion campaign etc. and should be budgeted in BL3 and BL4 in the budget of the respective partner.

2.5.2.3 Eligible Activities

The types of activities financed under each Priority axis and Specific objective must demonstrate a clear cross-border effect to the eligible programme area. The project proposals must be in line with the possible actions supported under the respective Specific objective of the relevant priority axis as stipulated in the Interreg-IPA CBC Bulgaria-Turkey Programme.

📌 IMPORTANT

A project proposal may be submitted for financing under only one Specific objective which must be clearly indicated in the application form. This is obligatory condition.

Detailed description of the eligible activities under this call for proposals are given below. Please note that list of below activities is not exhaustive.

Priority Axis 1 – Environment

This Priority axis aims at an increase in interventions in the field of risk prevention and management and an improved capacity and sustainable use of common natural resources through joint initiatives for nature protection.

Specific Objective 1.1. Preventing and mitigating the consequences of natural and man-made disasters in the cross-border area

Investment measures

- **Early warning and disaster management systems, equipment/fixed assets, small-scale interventions:**
 - Development of early warning and disaster management systems
 - Investments in supply of equipment/ fixed assets related to disaster resilience: up-to-date ICT solutions in pre-fire, fire and post-fire activities; supply of specialized fire-fighting equipment; and for search and rescue interventions; supply of system for air surveillance of the surface and real time transmission of data and others.
 - Support of small-scale interventions / investments: restoration of flood plains and wetlands, afforestation, re-meandering, sanitation of river banks; building flood defence (dikes, canals etc.); forestation of non-permanent vulnerable land; cuttings for emergency situations; supply of specialized equipment/ fixed assets for floods' prevention and others.

📌 IMPORTANT

The natural flood risk management approach (green infrastructure) will be considered as preferable to grey infrastructure projects (e.g. canals, dykes) for flood prevention and protection as it is a better environmental option (or as complementary to minimize grey infrastructure and its impacts).

In addition, the nature based solutions would contribute to the restoration of the natural processes and characteristics of river habitats in the designated Natura 2000 sites and the protected areas.

Soft measures

- **Joint initiatives, strategies, trainings, services, awareness raising campaigns, exchange of experience and know-how, other capacity building activities:**

- Developing joint risk assessment strategies / common guidelines for risk prevention and management of natural and man-made disasters (for disaster protection and prevention policies and mechanisms, prevention and firefighting management, prevention of floodings, and others);
- Setting up spatial plans across borders (incorporating specific types of land use within river basins);
- Coordination activities within river basin districts supporting the flood prevention and risk mitigation measures;
- Awareness campaigns and information sharing in the field of efficient risk prevention and management;
- Analytical and decision making capacity building activities targeting relevant institutions (e.g. needs assessments, risk assessment strategies, case studies analyses and simulation activities, etc.) Conducting joint theoretical-tactical exercises and field trainings for emergency situations preparedness and management;
- Trainings in the use of ICT technologies, including introduction of new methods;
- Exchange of experience, know-how and good practices (study visits, round-tables, conferences, and others);
- Enhancement of cooperation in the field of water management and in particular on the issue of flood prevention;
- Capacity building activities for disaster resilience, such as joint trainings, seminars, awareness raising campaigns and others, targeted to public service actors, youths, volunteers and other relevant population's groups;
- Joint actions in the field of education, information-sharing, drills and training for local population;

Specific Objective 1.2. Improving the capacity for nature protection, sustainable use and management of common natural resources through cooperation initiatives in the cross-border area

Investment measures

• **Environmental friendly small-scale investments:**

- Environmental friendly small-scale investments for improving accessibility of / to nature protected sites (e.g. walking paths, cycling routes, small road sections leading to protected areas, etc);
- Environmental friendly small-scale investment in: green infrastructure for coastal engineering, green spaces, green roofs and walls, fresh air corridors, birdwatching facilities, etc.;
- Small scale investments in waste recycling, waste collection, waste separation, remediation of illegal dumping sites, etc.;
- Environmental friendly small-scale investment in restoration of habitats for biodiversity and improvement of the delivery of ecosystem services;
- Supply of equipment for protecting/preserving/monitoring the ecosystems and for control of pollution of rivers/sea;
- Restoration activities targeting the achievement of favourable conservation status of the species and natural habitats, subject of conservation in the established protected areas in the CBC region.

Soft measures

- **Joint initiatives and cooperation, exchange of experience and know-how, trainings and capacity building activities:**
 - Development and implementation of joint management plans/coordinated specific conservation activities for protected areas based on innovative concepts;
 - Joint initiatives targeting the effective management of protected areas, including marine protected areas;
 - Joint initiatives addressing nature protection in the Black Sea and coastal zones, including joint monitoring surveys and identification of joint marine protected areas
 - Spatial planning initiatives across borders (especially related to spatial planning of maritime space and protected areas) in order to harmonize the use of the maritime resources and align it with the overall nature protection goals of the Black Sea Strategy;
 - Joint initiatives addressing water quality and management: Capacity building initiatives, trainings, assessment and monitoring, exchange of experience and know-how in the environment-related matters: preservation and improvement of the quality of natural resources (air, soil, water); protection and restoration of ecosystems, endangered /protected flora and fauna species; sustainable use of resources and recycling; waste managements; other related issues;
 - Awareness raising initiatives related to the possibilities to mainstream air quality in agriculture (e.g. in livestock keeping, handling of manure, using fertilizer, burning of biomass and agricultural waste);
 - Cooperation initiatives between local authorities, NGOs and related institutions, education and training institutions, universities and scientific institutions in the field of environment, nature protection, safe and sustainable low-carbon economy
 - Cooperation initiatives in the field of marine litter reduction: assessment and monitoring, removal (e.g. beach cleaning or fishing for litter), awareness raising, making available adequate port reception facilities, etc.;
 - Joint initiatives addressing the sustainable use of common renewable energy sources and integration of renewable electricity in the context of interconnections between Bulgaria and Turkey;
 - Creating knowledge networks for innovations in the field of sustainable use of common natural resources;
 - Development and implementation of joint awareness raising campaigns, in the field of environment & nature protection issues, including eco labelling of local products;
 - Actions to increase knowledge transfer across borders aiming at reaching the vision of a low-carbon economy and a high level of environmental protection and management;
 - Nature based solutions and coordinated actions between the two countries contributing to the restoration of the natural processes and characteristics of river habitats in the designated Natura 2000 sites.

Priority Axis 2 – Sustainable tourism

This Priority axis aims at strengthening of the tourism sector by capitalizing on the cultural and natural heritage in the CBC region.

Specific Objective 2.1. Increasing the touristic attractiveness of the cross-border area through better utilisation of natural, cultural and historical heritage and related infrastructure

Investment measures

- **Small-scale investments and ICT facilities establishment:**
 - Small scale investments for improving accessibility to natural, cultural and historic touristic sites including: rehabilitation of access roads, cycling routes, walking paths;
 - Small scale investments for improving conditions of natural, cultural and historical touristic sites including: restoration, maintenance, conservation, protection, as well as providing access to touristic sites for people with disabilities;
 - Upgrade of public utilities (electricity, water-supply, sewerage, etc.) on natural, cultural and historic tourism sites ;
 - Small touristic border crossings and related facilities;
 - Establishment/ development/upgrade of ICT touristic facilities including info-centers and/or kiosks to guide potential visitors;
- **ICT and GIS platforms, touristic transport schemes:**
 - Development of joint GIS platforms;
 - Development of joint platforms for online reservations, payment, etc.;
 - Development of touristic transport schemes and related activities in Black Sea coastal zones.

Specific Objective 2.2. Increasing the cross-border tourism potential by developing common destinations

Soft measures

- **Sustainable tourism strategies/action plans, marketing and promotional initiatives and tools, training and consultancy:**
 - Development and implementation of sustainable tourism strategies/action plans of common tourist destinations based on innovative service concepts concerning natural, historical and cultural heritage of the cross-border region;
 - Common touristic destinations marketing and promotion, organisation and participation of fairs and related public activities (i.e. exhibitions, conferences, seminars, round tables, presentations, exchange of best practices) etc.;
 - Establishment of multi-lingual on-line touristic platforms and visualisation of local brand/s (3D visualisation, mobile applications, social networks, tailor-made internet platforms) and other innovative tools;
 - Training and consultancy support for touristic organizations to improve their products, services, performance and staff skills;
 - Development and promotion of alternative forms of tourism, e.g. "gourmet", "eco", "SPA", "rural" etc.;
 - Creating knowledge networks for tourism innovations in the border area.

Specific Objective 2.3. Increasing networking for development of sustainable tourism through cross-border cooperation initiatives

Soft measures

- **Joint networking and awareness raising events:**
 - Organisation of networking events, incl. initiatives for strengthening existing and establishing new partnerships in the area of sustainable tourism - trainings, exchange of best practice, researches on the legal framework in the field of tourism, on-line forums, conferences, seminars, round tables, presentations, festivals, exhibitions, performances and others;
 - Awareness raising campaigns and local development initiatives on the values of cross-border cultural, natural and historical heritage for related target groups;
 - Joint initiatives for promoting alternative forms of tourism related to marine litter reduction (e.g. beach cleaning or fishing for litter) as well as awareness raising.

👉 IMPORTANT

Please consider the following requirements for all “investment” activities:

All works activities should be implemented on a municipal or state-owned property. The property should be:

- free of any encumbrances;
- not the object of a pending litigation;
- not the object of a claim according to the relevant national legislation.

All envisaged works activities have to be supported with approved/certified detailed works design (where applicable according to the relevant legislation of the country (Bulgaria or Turkey), where the works activities will be implemented) and detailed bill of quantities. In case of construction works, for which the relevant legislation does not require approval of a work design, the applicants have to present a statement by the relevant institution/s for exception of the rule for works design's approval.

In case of works activities for protection of cultural and historical heritage, the detailed works design for conservation/restoration/construction should be approved by the relevant national institutions for cultural heritage, prior to submission of the project proposal.

In case of infrastructural activities land acquisition has to be finalized and respective documents to be presented (if applicable).

In case of projects that modify the hydro-morphological characteristics of a water body causing deterioration of the status, an appropriate analysis as required by Art. 4.7 of WFD shall be carried out as early as possible in the planning process (if applicable).

In case of investment projects addressing flood and fire protection interventions all appropriate environmental assessments pursuant to Article 6.3 of the Habitats Directive are required to be carried out as early as possible (if applicable).

In case of construction of infrastructure projects under this priority axis a risk assessments (project's vulnerability to disaster risks including longer-term expected effects from climate change) is required (if applicable).

In case of projects related to air pollution, their objectives should be in line with the objectives of Clean Air Package of 18 December 2013.

All supplies have to be supported by detailed technical specification, relevant unit prices and total price.

All prices concerning investment activities have to be in Euro.

Turkish partners may benefit from the "Construction Guide" (<http://www.ipacbc-bgtr.eu/tr/page.php?c=20&d=352>) which has advisory characteristics during the preparation of the work designs (drawings, site plans, permits, approvals and other documents related to investment activities).

All the investment proposals should have positive environmental impact assessment (EIA), if for such kind of activities an EIA is required by the national legislation.

When the relevant legislation does not require an environmental impact assessment, the applicants have to present a statement by the relevant institution/s for exception of the rule for environmental impact assessment.

📌 IMPORTANT

For the strategies to be developed strong institutional ownership through commitment provided by the relevant authority shall be ensured for the implementation of the strategy concerned. In this respect, supporting letter by the relevant responsible competent institution must be presented for the strategies to be developed.

2.5.3 Eligibility of Expenditures

Only "eligible costs" can be taken into account for financial support. The budget is therefore both a cost estimate and a maximum ceiling for "eligible costs". Note that the eligible costs must be based on real costs based on supporting documents with some exceptions for which the flat rates should be applied. The eligibility of expenditure applies to EU and national co-financing as well as beneficiaries' own contributions. The expenditures are generally eligible if they comply with the principles of sound financial management and with the relevant rules for public procurement.

The eligibility of the expenditures is subject to the technical and quality assessment of the project proposal. Therefore it is in the applicants' interest to provide a realistic and cost-effective budget. Recommendations for decreasing of unrealistic costs, cutting of ineligible costs and correction of any type of arithmetical errors or other inaccuracies may be made by the assessors and the Assessment Working Group. The amount of the grant and the percentage of the EU co-financing as a result of these corrections cannot be increased.

It is therefore in the applicant's interest to provide a realistic and cost-effective budget.

The requirements for eligibility of expenditures are set out in the following documents available on the Programme website (<http://www.ipacbc-bgtr.eu/>):

- *Regulation (EU) No 231/2014 of the European Parliament and of the Council of 11 March 2014 establishing an Instrument for Pre-accession Assistance (IPA II);*
- *Commission Implementing Regulation (EU) No 447/2014 of 2 May 2014 on the specific rules for implementing Regulation (EU) No 231/2014 of the European Parliament and of the Council establishing an Instrument for Pre-accession assistance (IPA II);*
- *Commission Delegated Regulation (EU) No 481/2014 of 4 March 2014 supplementing Regulation (EU) No 1299/2013 of the European Parliament and of the Council with*

regard to specific rules on eligibility of expenditure for cooperation programmes;

- *Interreg-IPA CBC Bulgaria-Turkey Programme;*
- *Procurement and Grants for European Union External Actions – a Practical Guide document (PRAG);*
- *Specific guidelines, instructions and manuals issued by the programme bodies.*

Eligible costs are costs actually incurred by the Lead Partner or its partners, which meet all the criteria below.

To be eligible for financial support under the call for proposals, expenditures must:

- be necessary for carrying out the action and must comply with the principles of sound financial management, in particular value for money and cost-effectiveness;
- have been stipulated in the project budget;
- have actually been incurred by the Lead partner or its partners during the implementing period for the actions defined in the application form;
- be recorded in the partners' accounts and tax documents, be identifiable and verifiable, and be backed up by supporting documents;
- be verified as eligible by the controllers designated by the Managing Authority and the National Authority respectively;
- be in line with the provisions of the subsidy contract, European and national legislation;
- have not been subject to financing from any other public funds;
- be carried out until the end of project. In accordance with Article 43 (1) of the Implementing Regulation (EU) No 447/2014 the starting date for the eligibility of expenditure for project preparation for the Bulgarian partners is the starting date of the programme period, namely January 1, 2014. For the partners from Turkey the starting date for the eligibility of expenditure for project preparation is the day after the date of submission of the Programme to EC (September 22, 2014). The ending date for eligibility of expenditures for project preparation is the date of submission of the project proposal to the MA and this condition applies to all applicants, both Bulgarian and Turkish. The starting date for the eligibility of other expenditure is the date following the date of signing of the contract between MA and Lead Partner.

Ineligible expenditures (IPA IR 447 article 43 – item 2)

According to Article 43(2) of Commission implementing regulation (EU) No 447/2014 of 2 May 2014 the following expenditures **shall not be eligible** for a contribution from the IPA:

- (a) interest on debt;
- (b) value added tax (VAT) except where it is non-recoverable under national VAT legislation;
- (c) the decommissioning and the construction of nuclear power stations;
- (d) investment to achieve the reduction of greenhouse gas emissions from activities falling under Annex I to Directive 2003/87/EC of the European Parliament and of the Council (1);
- (e) the manufacturing, processing and marketing of tobacco and tobacco products;
- (f) undertakings in difficulties as defined under Union State aid rules;
- (g) investment in airport infrastructure unless related to environmental protection or

accompanied by investment necessary to mitigate or reduce its negative environmental impact.

1. The list includes examples of costs that are not eligible for the programme. This is not an exhaustive list.

- Fines, financial penalties and expenditure on legal disputes and litigation.
- Costs of gifts, except those not exceeding EUR 50 per gift where related to promotion, communication, publicity or information.
- Costs related to fluctuation of foreign exchange currency.
- Interest on debt.
- Purchase of land not built on or land built on in the amount exceeding 10% of the total eligible expenditure of the project.
- Recoverable VAT from other sources.
- Charges for national financial transactions
- Consultant fees between partners for services and work carried out within the project.
- Contracting of employees of the partner organizations as external experts, e.g. as freelancers.

2. In addition to the above the expenditures concerning the actions listed below **shall not be eligible**:

- Actions concerned only or mainly with individual sponsorships for participation in workshops, seminars, conferences, congresses;
- Actions concerned only or mainly with individual scholarships for studies or training courses;
- Actions with provisions for financing the usual management activities of the local organizations;
- Actions that started before Applicants have signed a contract for awarding grants except project preparation activities;
- Actions linked to political parties;
- Charitable donations;
- Commercial activities;
- Activities covered by other public funds;
- Activities without a real cross-border impact;
- Activities financed by other Community Programmes;
- One-off actions such as conferences, round tables, seminars or similar events. These actions can only be funded if they form part of a wider project. For this purpose, preparatory activities for a conference and the publication of proceedings do not in themselves constitute such a wider project;
- Actions for which the Partner is already receiving funding e.g. from the Governmental budget, other Community programmes or other funds;
- Actions which are ideologically biased;
- Sub-granting activities (i.e. the use of the grant to make further grants (financial or in-kind) or loans to other organisations or individuals such as for those who are establishing their businesses);

- Actions that include provisions to finance the core activities currently carried out by the applicant or (if any) his partners;
- Actions supporting establishment or activities of private or public enterprises, and profit-earning activities;
- Tourist packages activities such as "safari" and "off-road" runs are not eligible because they lead to significant damage to environment and biodiversity.

📌 IMPORTANT

In-kind contribution is not eligible expenditure!

📌 IMPORTANT

Under the authorization of JMC the MA/NA reserve the right to perform negotiations and apply budget reductions after evaluation.

Direct and indirect expenditures (costs)

Direct expenditures are all expenditures that can be attributed directly to the project - expenditures for travel and accommodation, external expertise and services, equipment and works (budget lines 3, 4 and 5). Indirect expenditures are the costs that cannot be assigned directly to the project activities but are necessary for their implementation – expenditures for staff, office and administrative expenditures (budget lines 1 and 2). Project preparation expenditures (budget line 6) are carried out before the project implementation period.

Eligible expenditures for VAT

The expenditures for VAT are eligible if they are non-recoverable from other sources under national VAT legislation. Before filling the application form each beneficiary should clarify its VAT status for each activity and determine the VAT as recoverable or non-recoverable from other sources. In case the VAT is non-recoverable from other sources it is eligible for financing by the programme and should be included by the potential beneficiary in the respective unit rates.

📌 IMPORTANT

The amount of eligible VAT (non-recoverable from other sources) should be included in the unit rates of the budget. The eligibility of expenditures for VAT should be proved by the beneficiary at the reporting stage and is subject of verification by the MA. The beneficiaries who partially recover VAT have to provide the first level controllers with the proof of the percentage of non-recoverable VAT. VAT paid abroad is eligible expenditure in case it is not recoverable by any means from other sources.

Guidelines for Bulgarian beneficiaries concerning the eligibility of expenditures for VAT are given by the Bulgarian minister of finance with letter No NF-3/23.12.2016.

List and description of Eligible Expenditures

📌 IMPORTANT

The minimum and maximum thresholds for budget line 5 and the maximum thresholds for budget line 1, 2 and 6, depending of the type of the projects, are obligatory and may be ground for rejection of the project proposal.

BUDGET LINE 1: Staff costs

Staff costs shall be reimbursed by the Managing authority to the beneficiaries as a

flat rate of maximum 15 % of direct costs for “Soft” projects. For “Investment” projects the flat rate shall not exceed 10% of direct costs. The flat rate percentage should be indicated in the budget by the project partner and will remain the same for the entire project implementation period! In the verification process the beneficiaries do not need to present the supporting documents that the expenditure has been incurred and paid. The proper appointment of the project team and spending of staff cost expenditures are on the responsibility of the beneficiaries themselves.

Budget line	Description
Staff costs	<p>The members of the project staff for example are project manager, coordinator, accountant and assistant, etc. Staff costs must relate to activities which the partner organization would not carry out if the project was not undertaken. The members of the project staff perform periodically repetitive actions related to the organization, coordination, management and reporting of the activities and results related to the project during the project period. The employee could work full-time or part-time for the project. The salaries will be specified as gross amount and should be considered accordingly. The staff costs include:</p> <ul style="list-style-type: none"> - Salary payments fixed in the employment/work contract, an appointment decision (in the case of natural persons working for the partner organization under a contract other than an employment/work contract), or by law. - Any other costs directly linked to the salary such as taxes and social security payments including pensions as long as they are fixed in the employment document and they are in accordance with the legislation and standard practices in the country and/or organization. <p>The appointment of the staff by the beneficiaries has to be made in accordance with European and national legislation. It is the sole right and responsibility of the project partner to: determine the number of positions and persons needed for the proper functioning of the project team; conclude/establish the type of contract or any other legal relationship with the team members and to implement changes in this regard during the project implementation.</p> <p>In the beginning of the project implementation each beneficiary will be requested to present document (internal order, a letter, etc.) for nomination of the project team members, necessary for the successful implementation of the project activities.</p>

📌 IMPORTANT

The maximum thresholds for budget line 1 depending of the type of the projects are obligatory and will be ground for rejection of the project proposal.

BUDGET LINE 2: Office and administrative costs

Office and administrative costs shall be reimbursed by the Managing authority to the beneficiaries as a flat rate of maximum 15 % of staff costs. The project partners should indicate the percentage of the flat rate. In the verification process the beneficiaries do not need to present any supporting documents that the expenditures have been incurred and paid. The spending and proper documentation of these expenditures is on the responsibility of the respective

beneficiary. The expenditures on office and administrative costs cover operating and administrative expenses of the partner organization that support delivery and implementation of project activities.

Description	
Rent of office Overheads	Expenses covering rent of office especially for the purpose of the project. Expenses covering electricity, heating, water, telephone, internet, other utilities.
Consumables	Expenses covering paper, pens, CDs, folders, toners etc.
Bank charges	Charges for opening and administrating the bank account where the implementation of the project requires a separate account to be opened (only for the Lead beneficiary). Charges for transnational financial transactions (for all beneficiaries).
Maintenance costs	Postal services, cleaning, security, insurances, business cards,

📌 IMPORTANT

The maximum threshold for budget line 2 is obligatory and will be ground for rejection of the project proposal.

Example for calculation of the amount of BL 1 "Staff costs" and BL 2 "Office and administrative costs" for project partner:

Investment project:

BL 3 "Travel and accommodation costs" = 5 000 Euro;

BL 4 "External expertise and services costs" = 50 000 Euro;

BL 5 "Equipment and works" = 180 000 Euro;

- Max. amount of **BL 1 "Staff costs"** = $(BL\ 3 + BL\ 4 + BL\ 5) * 10/100 =$
 $= (5\ 000 + 50\ 000 + 180\ 000) * 10/100 = 23\ 500$ Euro

- Max. amount of **BL 2 "Office and administrative costs"** =
 $= BL\ 1 * 15/100 = 23\ 500 * 15/100 = 3\ 525$ Euro

Soft project:

BL 3 "Travel and accommodation costs" = 3 000 Euro;

BL 4 "External expertise and services costs" = 55 000 Euro;

BL 5 "Equipment and works" = 25 000 Euro;

- Max. amount of **BL 1 "Staff costs"** = $(BL\ 3 + BL\ 4 + BL\ 5) * 15/100 =$
 $= (3\ 000 + 55\ 000 + 25\ 000) * 15/100 = 12\ 450$ Euro

- Max. amount of **BL 2 "Office and administrative costs"** = $BL\ 1 * 15/100 =$
 $= 12\ 450 * 15/100 = 1\ 867,50$ Euro.

In the examples are given the maximum flat rates for staff costs and office and administrative costs allowed by the current call for proposals. The project partners may use smaller percentages for flat rates in the process of preparation of the budgets.

BUDGET LINE 3: Travel and accommodation costs

The budget line covers the expenses for the project staff members in events taking place in the two partnering countries, as follows:

- events related to the project (technical meetings, meetings of joint working groups, meetings of the project team etc., workshops, trainings &

seminars) • business trips related to the project activities.	
Sub-line	Eligible expenditures
Travel costs	<p>Travel costs will usually cover expenses for:</p> <ul style="list-style-type: none"> • train tickets; • bus tickets; • parking fees • rent of vehicle for the operation; • car/mini-bus travels (expenditure for fuel/kilometer, insurances for cars, green cards, motor way taxes, vignettes, etc.): • medical insurances; • airline tickets. <p>⚡ IMPORTANT Total number of kilometers should be determined in the project proposal in compliance with the project scope. The expenditure for fuel of personal vehicle or vehicle of the organization is budgeted in kilometers (maximum 0,21 euro per kilometer). In the sub-line only expenses for fuel of vehicle used for separate events shall be budgeted.</p> <p>Turkish partners should also calculate departure fee under this sub-line. The expenditures for rent of vehicle for project staff travels (car, van, minibus, etc.) must be budgeted in kilometers at a maximum rate of 1,0 euro per kilometer. Please note that personal vehicles of the organization cannot be rented for the purposes of the project activities. Proposed unit – per km</p>
Daily allowances	<p>Daily allowances For in-country travels in the eligible border region of the two partnering countries daily allowances are up to € 20. For out-of-country travels daily allowances are up to € 35. Proposed unit – per day</p>
Accommodation	<p>Accommodation costs In the eligible border region of the two partnering countries the accommodation costs are up to € 60; Outside the eligible area the accommodation costs are up to € 130. Proposed unit – per person</p>
Visa costs	<p>Visa costs should be calculated accurately in line with the number of travels foreseen and reflected in the budget correctly.</p>

BUDGET LINE 4: External expertise and services costs

The budget line covers the expenses for organization of meetings, seminars, press conferences, awareness campaigns, trainings, evaluation committees, consultancy, studies, designs, etc.

Sub-line	Eligible expenditures
Rent of hall	Expenses for rent of halls – for meetings, trainings, conferences, etc.
Rent of audio/video equipment	<p>Expenses for rent of equipment, including:</p> <ul style="list-style-type: none"> • translation equipment; • audio equipment; • video equipment; • other related to the purpose of the event equipment. <p>Proposed unit – per hour, per day.</p>

Coffee breaks, refreshments etc.	<p>Expenses for coffee breaks, refreshments, catering, business diners and lunches for all participants in the events. Proposed unit – per participant. The maximum allowed rate per participant for coffee, refreshments, lunch and dinner is 35 euro per day.</p> <p>Please, consider the following maximum allowed rates for catering:</p> <ul style="list-style-type: none"> • coffee and refreshments – 5 Euro per participant; • coffee, refreshments and lunch – 20 Euro per participant; • coffee, refreshment, lunch and dinner – 35 Euro per participant. <p>Proposed unit – per participant.</p> <p>⚠ IMPORTANT The costs are only eligible if stated clearly and easily visible on the invitation/agenda. Expenditures for alcoholic beverages and cigarettes are not eligible.</p>
Consumables and materials for events	<p>Expenses for consumables as paper, files, folders, cases, diskettes, compact disks, etc. and expenses for preparation of materials supporting the events (invitations, agenda, presentations etc.).</p> <p>Proposed unit – per item</p>
Rent of vehicle for event	<p>Expenses for rent of vehicle for event. The expenditure for rent of vehicle for participants in the events (van, minibus, bus, etc.) must be budgeted in kilometers at a maximum rate of 1,0 euro per kilometer for van and minibus and 2,0 euro per kilometer for bus. Please note that personal vehicles or vehicles of the organization cannot be rented for the purposes of the project activities.</p> <p>Proposed unit – per km</p>
Accommodations for participants in the events	<p>Expenses for direct beneficiaries, target groups, participants in the events, etc. In the eligible border region of the two partnering countries the accommodation costs are up to € 60; Outside the eligible area the accommodation costs are up to € 130.</p> <p>Proposed unit – per participant</p>
Purchase of advertising materials	<p>Expenses only for purchase of promotion materials as pens, key chains, CDs, USBs, hats, bags, note books, folders etc.</p> <p>Proposed unit – per item</p>
Elaboration, design, translation, etc.	<p>Expenses for elaboration, design, written translation, publishing or printing. The following maximum rates (including design, preparation/pre-print, elaboration and delivery) of promotional materials should be respected:</p> <ul style="list-style-type: none"> • leaflet (a single paper material, containing information about the project – usually full color, folded or not) – 1 Euro • brochure (multi paper material, containing specific information related to the project, usually full color, A5 or similar size) – 3 Euro • catalogue (multi paper material, containing specific information related to the project, usually full color, A4 or other appropriate size, hardcover) – 3 Euro • folder – 1,50 Euro • note book - 3 Euro • pen – 1,50 Euro • key chain - 1 Euro • hat – 3 Euro

	<ul style="list-style-type: none"> • conference bag - 4 Euro • t-shirt – 5 Euro • mug – 4 Euro • USB – 15 Euro • poster – 1 Euro • roll up banner – 80 Euro <p>The maximum allowed rate for written translation is 10 euro per page.</p> <p>It is not necessary for a project to have a logo. In fact, it is recommendable that the beneficiaries use the Programme logo in combination with the project name (or acronym, if appropriate) as project logo. In case the beneficiaries decide to create a project logo, the respective expenditure should be at their own expense.</p> <p>Proposed unit – per item.</p>
Publications in mass-media	<p>Expenses for publications in press and broadcasting in mass-media (radio, TV).</p> <p>Applicants must explicitly specify the type of media they plan to use – local, regional or national, the size of the publication or the length of the single broadcasting</p> <p>Proposed unit – per publication, per single broadcasting</p>
Consultancy, studies, designs website development, etc.	<p>Expenses for feasibility studies, surveys, technical expertise, legal advice, elaboration of works design/specialized software/web-pages, web platforms, video films, clips, procurement expertise etc.</p> <p>For expenditures planned as a lump sum, justification for calculation of the amount should be presented in a separate documents signed by the respective partner. This justification should contain at least:</p> <ul style="list-style-type: none"> • detailed description of the proposed activity; • calculation of the envisaged experts' input, including number of experts needed, days/months of involvement and remuneration unit rate. Please note that the maximum allowed rates for involvement of experts should respect the rates specified in sub-line "Interpreters, lecturers, trainers, experts, moderators, etc." below; • detailed description of the expected outcomes from the activity, including information about any printed materials (type, number of copies, number of pages) and bill of quantities for calculation of the price; • any other additional information the applicant may find appropriate for justification of the proposed cost. <p>Proposed unit- per contract</p>
Authorizations, certificates, etc.	<p>Expenses for obtaining authorizations, certificates, agreements, permits etc. related to elaboration of documents, supplies and works.</p>
Interpreters, lecturers, trainers	<p>Expenses for interpreters, lecturers, trainers. The following maximum rates should be respected:</p> <ul style="list-style-type: none"> • interpreter - 20 Euro per hour (160 Euro per day). • lecturer/trainer - 30 Euro per hour (240 Euro per day). • moderator - 25 Euro per hour (200 Euro per day). <p>Beneficiaries have to bear in mind that the maximum rates are usually envisaged for highly qualified interpreters, lecturers or trainers like university professors or famous (popular) moderators/actors.</p> <p>Proposed unit – per hour / per day</p>
Others	<p>Any other specific project expenses which cannot be classified and</p>

included in any other budget lines/sub-lines.

📌 IMPORTANT

In each budget sub-line the expenses shall be budgeted as per event and per participants in accordance with the description of the project activities.

BUDGET LINE 5: Equipment and works

The budget line covers the expenses for supplies and works, represents the investment part of the project. In case of "investment" projects the amount of eligible expenses of this budget line should be at minimum 50 % of total eligible project costs. This threshold is obligatory for "investment projects". In case of "soft" projects the amount of eligible expenses of this budget line should be maximum 50 % of total eligible project costs. This threshold is obligatory for "soft" projects.

Sub-line	Eligible expenditures
Small scale construction	<p>Expenses for land preparation – any works aimed at making the land suitable for the purpose of the project (removal of unnecessary materials and vegetation, drainage etc.);</p> <p>Main investment (construction, reconstruction, rehabilitation, widening and modernization of the building(s)/site(s) and the related installations);</p> <p>Connection to utilities: power connection, water supply and sewage connection, gas connection etc.;</p> <p>Site organization: places for workers and equipment, waste removal, fences, etc.;</p> <p>Expenses for land rehabilitation after completion of works and/or environment protection activities;</p> <p>Expenditure for supervision (if necessary) – in compliance with the relevant national legislation.</p>
Supply	<p>Expenditure for purchase of IT equipment and office furniture;</p> <p>Expenditure necessary to bring the equipment to working condition;</p> <p>Expenditure for purchase of software;</p> <p>Purchase of vehicles is eligible provided that they are mandatory for achieving the project objective (i.e. specialized vehicles for interventions in case of disasters).</p> <p>Expenditure for purchase of specialized equipment (laboratory equipment), machines measuring instruments, etc.</p> <p>Depreciation costs - for equipment that will not be used by the project partners or the project target group after the project completion and if the economic lifetime of the equipment (respectively – the period of depreciation) is longer than the project duration, only the depreciation costs for the period of project duration are eligible. The depreciation rate has to be in line with national rules. Depreciation is charged proportionally for each relevant period for which a periodical report is required and prepared. The full value of depreciated costs on equipment in relation to the total project duration cannot be charged as total amount for one particular period.</p> <p>Only the proportionate sum of the depreciations costs according to the use of equipment for the project is eligible. The amount (percentage used and time duration) has to be properly clarified (auditable).</p> <p>The depreciation costs of equipment can never exceed the purchase price of the equipment.</p>

📌 IMPORTANT

The minimum and maximum thresholds for budget line 5 depending of the type of the projects are obligatory and will be ground for rejection of the project proposal.

BUDGET LINE 6: Project preparation

The budget line covers the expenses for project preparation (meetings between partners, consultancy, studies, feasibility studies, technical surveys, works design, certificates, permits, translation of documents, taxes and other charges arising from preparation of project proposal).

Budget line	Eligible expenditures
Project preparation	<p>📌 IMPORTANT The cost for project preparation will be reimbursed only to those applicants awarded subsidy contracts. Otherwise this cost is not recoverable. The starting date for eligibility of project preparation expenditures for the Bulgarian beneficiaries is the starting date of the programme period, namely January 1, 2014. For the beneficiaries from Turkey the starting date for the eligibility of expenses for project preparation is the day after the date of submission of the Programme (September 22, 2014) to the EC.</p> <p>The project preparation expenditures should be carried out before or on the date of submission of the project proposals at the latest. It means that all supporting documents as invoices, acceptance protocols, lists, etc., should be issued before or on the date of submission of the project proposal to the Managing authority at the latest. The expenses for project preparation should be requested for reimbursement and verified only in the first request for reimbursement of the respective project partner and in accordance with the guidelines from the Managing Authority.</p> <p>In case of sub-contracting, procurement rules should be applied (see point 2.3).</p> <p>📌 IMPORTANT At the stage of preparation of the budget the total project preparation costs (including the "Preparation of Application package" and "Preparation of technical documentation" sub-lines) should be maximum 3 % of direct project costs (BL 3+BL4+BL 5) as per the application form.</p> <p>Please note that the maximum rate for "Preparation of Application package" is 3000 Euro.</p>

📌 IMPORTANT

The maximum threshold for budget line 6 is obligatory and will be ground for rejection of the project proposal.

📌 IMPORTANT

In addition to the above detailed instructions on how to complete the project budget is given below of these Guidelines for applicants in p. 2.6.2, Application Form Part III.

2.6 How to Apply

The financing under the Interreg-IPA CBC Bulgaria-Turkey Programme is available to potential beneficiaries through a competitive process.

The submission of projects is open to all potential beneficiaries that meet the eligibility criteria.

📢 IMPORTANT

Applying under the present Call for Proposals shall be done entirely in electronic form using the Electronic System.

No paper documents shall be submitted by potential applicants to the premises of the Joint Secretariat.

2.6.1 How to get the Applicants' Package

The Applicants' Package contains the Guidelines for Applicants, with its Attachments (Attachment 1 "Fulfilment of Programme Indicators and Ranking of Project Proposals", Attachment 2 "State Aid and De Minimis Provisions", Attachment 3 "Complaint Procedure"), Application Form, Annexes and draft version of the Subsidy contract. The Guidelines for Applicants provides potential beneficiaries with detailed guidelines on the application for funding process.

Prior to preparation of the project proposal and completion of the online submission of the project, potential applicants must carefully review the content of the Application Package, available on the following websites:

- Programme website: www.ipacbc-bgtr.eu
- MA website: www.mrrb.government.bg
- NA website: <http://www.ab.gov.tr>
- EU Structural Funds in Bulgaria website: www.eufunds.bg

Applicants may submit questions of substance in writing up to 21 calendar days before the deadline for submission of proposals. The JS will reply no later than 11 calendar days before the deadline for the submission of proposals.

Questions may be sent by e-mail or by fax to the address listed below, indicating clearly the reference of the Call for Proposals - No 2014TC16I5CB005 – 2017 – 2:

Fax: ++359 38 663 888

E-mail: idelchev@mrrb.government.bg

In the interest of equal treatment of applicants, the Managing Authority cannot give a prior opinion on the eligibility of an applicant, a partner, an action or specific activities.

All questions received by the potential applicants, together with their answers, will be published on the Programme website: www.ipacbc-bgtr.eu

2.6.2 How to fill in the Application Form and its Annexes

Application Form and Annexes must be submitted using the forms included in the Applicants' Package.

The Application Form and Annexes must be filled in English. The supporting documents issued by national/local authorities or other bodies shall be attached in the original language accompanied by a translation in English.

Please complete the application form and its annexes carefully and as clearly as possible so that it can be assessed properly.

You should fill in all sections of the Application form consequently, starting from the Cover page.

Proposals sent by any other means (e.g. by fax or by e-mail) will be rejected.

📌 IMPORTANT

Please complete the Application form and its Annexes carefully and as clearly as possible in order for your Application to be assessed properly.

You should fill in all sections of the Application form consequently, starting from the Cover page.

Modifying the standard application form or Annexes will result in the rejection of your application.

The electronic version of all documents (file types) must be in line with the mentioned formats as in the table on page 51.

Application Form

Application Form Cover:

On the cover page of the Application form you should fill the project title and then to select the Priority Axis, Specific Objective, Type of project and Intervention field from the drop-down menus (please see section 2.5.2.3 Eligibility of activities of these Guidelines). You should fill the name of the Lead Partner organization and the name of its official representative (in English). The official representative of the Lead Partner should put as well his/hers signature and the stamp of the organization after printing the page. The applicants are advised to use shorter and attractive project names.

Application Form – Output indicators

This section is filled in automatically as the information is extracted from point 5.1 Expected outputs of the Application form.

Check List

The check list will be filled automatically when all parts and sections of the Application form have been properly completed.

Application Form PART I

📌 IMPORTANT

Please fill the information below for every project partner starting with No 1 for Lead partner / beneficiary

1. Identity

1.1. Detailed information

State the official and *full name* of the organization. The names of all the partner organizations should be stated both in their native language and in English.

Select the type of the organization from the drop-down menu.

Indicate the nationality of the organization.

Indicate the NUTS III region where the organization is registered.

State the official address, legal representative, telephone, fax e-mail and website (if available). For project partner 1/ Lead partner - the e-mail of the organization should be the same as in Annex A6, as far as the Programme bodies will use it for official communication with the Lead partner throughout the whole assessment process.

For the all partners including the Lead Partner organization, the name and position of the legal representative are requested.

The *Lead Partner* is, as lead beneficiary, responsible for the implementation of the entire project. The Lead Partner will be the addressee of the entire correspondence during the application evaluation process and will also be responsible for reporting to the JS after approval of the project.

1.2. Partner profile

Describe the organization's background and scope of competences and activities by focusing on experience and expertise related to project objectives, activities and outputs.

In section 1.2.1 Partner's authority, it is important to describe whether the project partners have the authority to implement the project activities envisaged for each of them.

1.3. Partner experience

Here the project partners must state whether they are experienced in project management of public funded projects.

In case the organization has previously implemented/ participated in public funded projects, please select the "YES" button and provide in the respective table/s detailed information about projects, which you consider most relevant and implemented successfully (maximum three projects per project partner). Please, be aware that previous experience in public funded projects in the field addressed by the current project will be considered as advantage.

If your organization has not previously implemented/ participated in public funded projects, than skip this question and move to the next section.

2. Financial data

2.1. Detailed information

State national registration code and VAT registration code (if applicable).

2.2. Financial status and human resources

The project partners must state information concerning annual turnover, as well as the number of full time and/or number of part time staff for years 2016, 2015 and 2014.

Application Form PART II

1. Project identity

1.1. Project title

The official and full name of the project will be filled automatically after filling the Application Form Cover.

The Priority axis, Specific Objective and the type of the project (selected on the Cover page) will be filled automatically.

1.2. Project duration

State the project duration in months. Please respect minimum and maximum duration for the type of measure under which you apply (Please refer to the table in section 2.5.2.1 Project duration and grant amounts of these Guidelines).

1.3. Cooperation criteria of the project

The proposal must respect the principles of Joint Development and Joint Implementation. In addition, you should choose at least one of the following criteria as well: Joint staffing or Joint financing. In the column Justification, you should explain how the project meets the selected

cooperation criteria. When the respective field for justification is filled, the check mark for the selected cooperation criterion will appear automatically.

Avoid answering the question with a simple, one-sentence answer - for example "The project proposal was developed by all project partners". You are advised to be more convincing by describing what has been the exact role of each partner organization in the project development. The same recommendation refers to the other cooperation criteria as well.

1.4. Cross border impact of the project

Please describe what the impact of the project on the cross-border area will be. You should explain what problem is tackled by the project, the proposed solution and the benefits to the border area.

Describe what the benefit of the project for the partner organizations and the target groups will be. Please, note that a clear cross-border impact from the project should be demonstrated.

For more information, please refer to section 2.1 of these Guidelines.

2. Financial information

2.1. Sources of financing (EUR)

The information concerning total value of the project, total value of the EU funds, total value of the national co-financing and if applicable - own contribution will be filled automatically after filling the Budget tables of the Application form – Part III - Table 2 for each project partner.

2.2. Breakdown of eligible expenditure (EUR)

The information about eligible expenditures planned will be filled automatically after filling the Budget tables of the Application form – Part III - Table 2 for each project partner.

3. Project description

3.1. Background and demand for the project proposal

Project partners should provide a clear description of:

- What is the project background (for example: current condition of the sector; the problem(s) that you have detected and that you are going to face; potential for development; weaknesses and constraints of the chosen target group(s) in the concrete region etc.); the needs that led the project partner to get involved in the project should be stated as clearly and specifically as possible; the project's relevance to the particular needs and constraints of the border region should be well described and justified; how the project's own objectives comply with and contribute to the achievement of the selected Programme Specific objective;
- What method(s) / what strategy have you chosen for improvement of the situation / solving the problem(s); What is the new approach; What will be the long-lasting effect / result of your project;
- Why have you chosen this specific partner organization(s) for implementation of the project;
- What will be the benefit(s) of your project proposal to the pointed target group(s), final beneficiaries and for the partner organizations.

3.2. Description of the target groups and beneficiaries (estimated numbers)

Please specify the target group(s) and final beneficiaries of your project proposal - state the types of these groups with a very brief description (For example, if you point out SMEs, add the sector in which they operate). Then you have to fill in the estimated numbers (in total for all partners).

"Target groups" are the groups/entities who will be positively affected by the project

"Final beneficiaries" are those who will benefit from the project in a long term

Please, do not overestimate the numbers and try to be as realistic as possible. (For example, a project proposal with quite narrow specific overall aim and limited actions is not expected to reach hundreds or thousands of people. Nonetheless, that does not make such project less significant than a project with wider overall aim and large number of activities).

3.3. Project activities – description and methods of implementation

Project partners should fill in the activities planned to achieve the objectives of the project.

Consider carefully what kind of activities you will need to achieve the project objectives. Try to organize the activities by types chronologically and to demonstrate their interconnection. Project activities should be well defined, realistic and achievable.

Fill in the exact location for execution of each activity (NUTS III region). The total number of the planned activities is up to 15 and depends on the nature of the project. This section will form the basis for the evaluation of the project.

Please, answer all four questions for each activity by giving detailed information. Avoid answering the questions with a simple, one-sentence answer, such as "The Lead partner will be responsible for the implementation of this activity".

Project activities may include management meetings between partners in order to ensure enhanced communication and effective management of the projects.

📌 IMPORTANT

"Formation of the project team", "Project team meetings", "Project reporting", "Preparation of tender documentation", "Project Accounting" etc., are not to be considered as separate activities since they could be incorporated within almost all project activities.

Please, have in mind that each activity should be described in a clear way so that it provides all necessary information about its execution. To this end, you need to provide at least the following information for activities like:

- Organization of a seminar/ workshop/ training/ conference etc.:
- Title of the event;
- Purpose of the event;
- Location;
- Estimated number, background and nationality of participants;
- Duration;
- Necessary equipment (rent of hall, sound systems etc.) and logistics (transportation) for the conduction of the event;
- Involvement of external experts (lecturers, trainers, interpreters, consultants etc.) – if applicable;

- Provision for catering and/or accommodation of the participants – if applicable;
- Necessary (information) materials and consumables for the event;
- Responsible partner for the overall organization and reporting of the event.

- Supply of materials/ equipment etc.:
 - Description (including reference to technical specification attached) of the materials / equipment to be supplied;
 - Exact quantities;
 - Purpose of the supplies (including link with other project activities);
 - Provision for design – if applicable.

- Works:
 - Description, including reference to technical designs and estimated bills of quantities;
 - Purpose that the building/premises/object will serve after construction/renovation. Relations to other activities, i.e. soft activities or supplies;
 - Provisions for design, permits, approvals at the stage of application, during the implementation and needed for the lawful completion and commissioning of the object. If no approved works design is needed for the whole object or part of it, this should be fully explained.

- Consultancy/ studies/ analyses/ researches etc.:
 - Title;
 - Purpose of the study/ analysis (including link with other project activities);
 - Expected human input in implementation of the activity (for example, number and type of experts involved and duration of their involvement);
 - Type of the expected product (hard copy, electronic version, number of pages etc.).

3.4. Project activities outside the eligible border area

Please describe (if applicable) which activities are going to be implemented outside the eligible cross-border area of the Programme (please see Section 1.1.1). The activities outside border area must be related to participation/organization of events, seminars, trainings, business trips, promotion campaign etc. and should be budgeted only in BL3 and BL4 in the budget of the respective partner. You should describe in details the type and place of the activity/ies and provide clear justification how they will benefit the programme area and why the project cannot be implemented if these activities outside the eligible area are not carried out.

3.5. Communication and visibility

3.5.1. Communication strategy

According to the EC Regulations and the Programme, the project partners must promote their projects and the added value of the Community funds. The communication activities should promote the fact that the project financing is provided from the European Union (under the IPA

II) and ensure the adequate presentation of the project and the European cooperation. The beneficiary should describe the communication and publicity strategy of the project.

Although a special activity for promotion of the project might be planned (in section 3.5), different measures for publicity and communication could appear in the other project activities. Therefore you are expected to summarize here all such activities (including exact numbers and types of activities/ products and to estimate their target audience).

3.5.2. Communication tools

In the table the beneficiary should fill in information for the chosen communication tools/materials contributing to the implementation of the strategy.

3.6. Duration and action plan

All activities described in section 3.3 will automatically be filled in the table. You have to add in which trimester they are going to be implemented.

Please consider carefully the sequence and duration of the activities, especially of those which will be subject to sub-contracting through procurement procedure/s.

4. Management of the project

Project partners should describe the overall plan for management of the project. The number of the project team members, their specific positions in the project, duties and responsibilities should be clear enough to guarantee smooth project implementation and reporting.

The following information should be provided:

- The responsibilities of each project partner in view of the overall project implementation and reporting;
- The structure of the project team (both Bulgarian and Turkish representatives).
- The responsibilities of each member of the project team.

📌 IMPORTANT

Submission of CVs of the project team members is not necessary.

The Lead Partner and the project partners should draft and sign a Project Partnership Agreement, which clearly defines the roles and responsibilities of each partner. A template for the Project Partnership Agreement is included in the application package, indicating the minimum standards of the Project Partnership Agreement. The concrete agreement for the project can be extended and more detailed.

📌 IMPORTANT

All partners should ensure to comply with the Project Partnership Agreement requirements.

5. Project Monitoring

5.1. Expected outputs

Output indicators allow measuring the achievement of the quantitative targets of the Programme. When preparing their Application Form, applicants should specify to the achievement of which Programme output indicator(s) their project proposal will contribute. Please note that for each Specific Objective there are a number of pre-defined Output

Indicators and each proposal must contribute to the achievement of at least one of those, although projects that fulfil more than one Output Indicator will receive higher scoring during the technical assessment stage. The numbers of the planned values of the selected indicators should correspond to the chosen project activities and outputs and should respect the type of measurement unit for the respective indicator.

Note that you may select from the drop-down menu only these Output indicators referred to the chosen Specific objective of your project (the other fields will be locked for editing). In the "Quantity" you should fill the exact quantities for achievement of the respective indicator. In the "Justification" field you need to describe the related activities and sources for verification of the pointed quantified values.

Please note that there must be logical connection between the project's envisaged activities and the selected Output Indicator/s, together with clear evidence that the pointed quantities are realistic and achievable.

For more information on selection of Output Indicators and examples of measurement of quantities, please refer to Attachment 1 "Fulfilment of Programme Indicators and Ranking of Project Proposals" (part of these Guidelines for Applicants).

5.2. Multiplier effect

The project partners should describe the possibilities for further development of the project idea in a subsequent project. Even though the possibility for multiplying the effects may not be identified for every proposal, quite often certain project ideas and activities could be extended and upgraded in a way to form a consecutive (linked) project.

5.3. Sustainability

The applicants should explain how they intend to maintain the sustainability of the project results after the end of the project. It should be described how the activities will be continued, in which way and who will be the responsible partner.

This part should include aspects of ownerships; necessary follow-up actions and resources for maintenance of the outputs delivered under the project; built-in strategies; etc.

The Lead Partner and project partners should ensure the sustainability of the project results not less than five years after completion of the implementation period in terms for investment support projects and not less than 2 years after completion of the implementation period in terms for soft measures projects.

Please note that in the sustainability period the beneficiaries should ensure that all project results/deliverables shall be made available for free to all interested individual or legal persons, in a non-discriminatory way. Making the project results available only for certain individual or legal persons is strictly forbidden.

6. Project coherence

6.1. Project coherence with other programmes/strategies

The project partners should describe the way the project proposal is coherent with the larger European Union strategies concerning the Programme (please see the Programme document, Section 1, for a list of relevant policy frameworks and strategies) as well as the potential synergy of the project with other initiatives/ programmes/ strategies at national or regional level.

6.2. Project coherence with horizontal principles

Explain how your project will contribute one or more of the horizontal principles – sustainable

development, equal opportunities and non-discrimination and equality between men and women (section "2.2 Horizontal principles" of these Guidelines).

Please note that the coherence with the horizontal principles should be evident from the description of the project activities as well.

Application Form Part III

Table 1 – TOTAL BUDGET PER PROJECT PARTNERS

In Table 1 – Names of project partners starting with PP1 (Lead partner), their nationality and total financial contribution will be automatically filled after you finish the AF part I, II and III.

Table 2 – DETAILED BREAKDOWN OF BUDGET LINES PER PARTNER (PP1, PP2, PP3 etc.)

All project partners fill a separate Table 2 – answering to their number in Table 1 (PP1, PP2, PP3 etc.) giving a breakdown of the expenditures that each of them will be responsible for during the project implementation. The figures in the column "Unit rate" should include the eligible VAT.

Before filling the application form each project partner should clarify its VAT status for each activity and determine the VAT as recoverable or non-recoverable from other sources. In case the VAT is non-recoverable from other sources it is eligible for financing by the programme and should be included by the partner in the respective unit rates.

For Bulgarian partners, if the VAT is non-recoverable from other sources, it is eligible for financing by the Programme. In this case the expenditures in the respective partner's budget should include VAT.

At the beginning, the project partners should fill the direct expenditures (budget lines 3, 4, 5) and project preparation costs (budget line 6). After that the project partners should indicate the percentage of the flat rate for budget line 1 "Staff costs", taking into account a type of the project (soft or investment) and the maximum possible percentage (15 % or 10%). The amount for staff costs will be calculated automatically. The project partners should indicate the percentage of the flat rate for budget line 2 "Office and administrative costs" taking into account that the maximum possible percentage is 15 % from the amount of budget line 1 "Staff costs". The amount for office and administrative costs will be calculated automatically.

In accordance with the provisions of the Programme and in connection with p. 2.5.2.2 "Activities location" it is possible up to 20 % of the amount of the respective beneficiary's budget to be spent for the activities implemented outside of the programme eligible area. These costs shall be eligible only if they are included in the partner's budget as "expenditures outside the eligible area". If the project partner envisages carrying out some of the activities outside of the eligible programme area, the costs necessary for implementation of these activities should be indicated in the partner's budget, table 2, column "expenditures outside of the eligible area". The expenditures which will be spent outside the eligible area should reflect and should be in close connection with implementation of those activities. The activities outside border area must be related to participation/organization of events, seminars, trainings, business trips, promotion campaign etc. and should be budgeted only in BL3 and BL4 in the budget of the respective partner. When calculating the amount of expenditures for the activities which will be implemented outside of the programme eligible area, Applicants must keep in mind that:

- The place of incurring expenditures for services is the place of the performance of the service in question;
- The place of incurring expenditures for meetings, conferences, seminars, trainings, etc., is the place where the event will be held.

📌 IMPORTANT

It is very important for proper evaluation, implementation and reporting of the project every project partners to fill Table 2 carefully, precisely and logically to the project activities. The use of the right units (hour, day, month, kilometers, etc.) and number of units in the budgeting process avoid future problems in reporting and more important, in reimbursement of expenditure. For example: two days seminar does not always mean three accommodations and four daily allowances.

Table 2 total – DETAILED BREAKDOWN OF BUDGET LINES – TOTAL will be automatically filled after Table 2 is filled in for each project partner and will provide a detailed summary of the project costs per Budget lines and Sub-lines for all partners.

Table 3 – SUMMARY BREAKDOWN OF BUDGET LINES

Table 3 will be filled automatically after Table 2 is filled in for each project partner providing a summary of the project costs for all partners per BLs.

Table 4 - SUMMARY BREAKDOWN OF BUDGET LINES PER PROJECT PARTNERS

This table will be filled automatically after Table 2 is filled in for each project partner providing information for the distribution (balanced/unbalanced) of the project budget between project partners. Information is generating automatically.

Table 5 – PROJECT SOURCES/PARTNERS' CONTRIBUTION

The table generates automatically the EU co-financing rate (maximum 85% of the total project costs). In case the project partners envisage additional own contribution (co-financing), the amount of contribution must be inserted in the respective column (PP1/LP, PP2, PP3 etc.), row "Own co-financing".

📌 IMPORTANT

EU co-financing should not exceed 85% of the total project costs.

PARTNERSHIP AND COFINANCING STATEMENT - automatically filled. Additionally each project partner should fill name and position of the legal representative and date. After printing the statement has to be dated, signed and stamped by the legal representative or an authorized person and provided together with the Application Form.

PROJECT SUMMARY

The project summary contains the title of the project, the name and country of the Lead Partner, the names of the other partners, the priority axis under which the project is categorized by the applicant, the specific objective, the duration (in months) of the proposed project, total budget (in €) of the project, the objectives of the project, the activities of the project, the results of the project, and the target groups towards which the project is aimed. Please, try to be as concrete as possible. The project summaries will be used by the MA, NA and JS for continuous promotion of the project results through inclusion in the Programme promotional materials and initiatives such as Programme brochures, social media pages, posters, banners, catalogues, etc. Project summary should be no more than 2 pages per language.

📌 IMPORTANT

Project summary should be filled in English, Turkish and Bulgarian. In case of inconsistency between the three versions, the English version shall prevail.

📌 IMPORTANT

The Managing Authority reserves the right to propose to the JMC reduction of the

project costs if they are deemed excessive.

3 Annexes

IMPORTANT

All Annexes (A) and Supporting Documents (B) must be presented in scanned version together with the electronic Application Form, using the Electronic System. Each document from the lists below must be signed, dated and stamped according to the requirements, and then scanned and titled as a separate file.

In case a project proposal is selected for contracting, the Managing Authority shall request from the respective Applicant to present all the online submitted documents in original paper version as well. Failure to do so on the part of the Applicant, or in case discrepancies are found between the scanned and paper versions of the documents, shall result in decline of signature of Subsidy contract. Regardless of the above, throughout the whole assessment and selection process the Managing Authority reserves its right to ask Applicants to submit the already presented scanned documents in hard copies as well, in order to verify their correctness.

3.1 Annexes (A)

The following Annexes should be filled in according to the template and submitted together with the Application form:

A1. Logframe Matrix

A2. Project Partnership Agreement – signed, dated and stamped by all partners

A3. Declaration of eligibility – signed, dated and stamped by the Lead partner

A4. Sworn Statement – signed, dated, stamped and provided by each partner

A5. Declaration of Commitment – signed, dated, stamped and provided by each partner

IMPORTANT

Please note that the only official communication channel with the Applicant during the entire assessment process, selection and pre-contracting process in terms of requests for additional clarifications, notification for selection results, etc., shall be through the Electronic System. Therefore, having once submitted its project proposal online, the Lead partner must regularly check the Electronic System for important messages from the Managing Authority.

The Managing Authority shall bear NO responsibility in cases when the Applicant does not respond to a clarification request within the set deadline or fails to meet other deadlines!

Furthermore, any requests for clarifications and notifications shall be deemed to have been received on the date upon which the Managing Authority has sent them to the Lead partner through the Electronic System.

3.2 Supporting Documents (B)

The following Supporting documents should be provided and submitted together

with the Application form:

B1. Document indicating legal status: Documentary and other evidence (issued in the original language and English translation, stamped and signed by respective organization as true copy) on the most recent legal status of all partners (issued not later than 6 months prior to the submission deadline of the current call). In the cases when the applicable document does not show the legal representative of the organization, additional document should be provided (the act of appointment/nomination, decision of municipal election commission, etc.) showing clearly the name of the person with representative authority.

The document on the recent legal status should indicate also the date of establishment of the organization, the place of establishment (registration) and scope of territory competence (if applicable), and it should prove the eligibility of the organization in accordance to all criteria stated above in section 2.5.1. In case the issued document does not justify all of the above circumstances, other documents could be provided, like the act of establishment or certificates from superior authorities (Ministries, Agencies, District governments, Inspectorates).

B2. Decision of Local Council/ Board of Directors/ any similar body or managing person (for each project partner) regarding the project development and implementation – issued in the original language and English translation **stamped and signed by respective organization as true copy**. This decision will indicate the legal representative of the partner.

Decision for project development and implementation has to be provided in all cases, no matter whether sole or collective managing authority takes the decisions in the organization.

In the cases where the executive authority is different from the collective managing body (i.e. Mayor and Municipal Council), the decision has to be taken by the second one.

🔔 IMPORTANT

The Bulgarian partners that are second-level budget administrators should present a Letter of Support for implementation of the project issued by the respective first level administrator.

B3. Legalized mandates of delegation from the legal representatives of partners (in case the application form and annexed declarations are not signed by the legal representatives of the Lead Partner/partners) – **issued in the original language and English translation stamped and signed by respective organization as true copy**.

In case the signatures are of a deputy by rights, the act certifying the substitution by rights has to be presented together with the act for nomination of the person at the position of a deputy. When giving a mandate of delegation the legal representative has to present evidences that his/her rights for delegation are not limited by any means.

B4. Justification of lump sum costs – For expenditures planned as lump sums under Budget Line 4, sub-line "Consultancy, studies, designs, website development, etc.", each project partner should provide justification for calculation of the amount in English, signed by the legal representative or the authorized person. This justification should contain at least:

- detailed description of the proposed activity;
- calculation of the envisaged experts' input, including number and type of experts needed, days/months of involvement and remuneration unit rate. Please note that the maximum allowed rates for involvement of experts should respect the rates specified in Budget Line 4, sub-line "Interpreters, lecturers, trainers, experts, moderators, etc.";
- detailed description of the expected outcomes from the activity, including information about any printed materials (type, number of copies, number of pages) and calculation of the price;
- any other additional information the applicant may find appropriate for justification of

the proposed cost.

📌 **IMPORTANT**

In addition to all annexes (A1-A5) and supporting documents (B1-B4), the project proposals that envisage investment activities (regardless of whether the project is "soft" or "investment") must also provide the following supporting documents:

B5. Supporting documents concerning INVESTMENT ACTIVITIES ONLY

B5.1. All investment activities have to be performed on **municipal or state-owned** property:

- Ownership act or certificate (or other legal document according national legislation) for municipal or state ownership of the tangible assets, which will be subject of works activities together with recent outline/design of the property – issued in the original language and English translation **stamped and signed by respective organization as true copy**. In the case the project envisages the purchase of supplies, which need to be permanently installed, it is necessary to submit an ownership act for municipal or state-owned property as well;
- Consent of the owner (Decision of the Council, Board, etc.), clearly stating that the assets are given for free right of use for the purpose of the project at least for 5 years after end of the project – issued in the original language and English translation **stamped and signed by respective organization as true copy**.

The consent should be signed by the person/body with the decision-taking authority (e.g. the Municipal Council, not the Mayor).

Consent of the owner is necessary in all cases even when the partner is the owner of the assets. In case the assets are owned by a partner the consent can be given in the same act (document) as the one containing the Decision for project development and implementation described in section B3.

In the case of permanent installation of supplies or equipment on municipal or state-owned property (immovable supply/ equipment items like outdoor equipment, kiosks, permanent video walls etc.), consent of the owner should be presented as well.

B5.2. In case of investment activities required passing through private territories the consent of the owners must be obtained and presented in a due legal form and copy of the ownership act – issued in the original language and English translation **stamped and signed by respective organization as true copy**.

B5.3. In case of investment activities within territories/objects with special status (National parks, environmental and architectural reserves, cultural monuments, protected areas, areas included in Nature 2000 etc.) relevant documentation (permits, approvals, certificates, statements, etc.) required by the respective national applicable law - issued in the original language and English translation **stamped and signed by respective organization as true copy**.

Please note that in case of construction activities concerning renovation/restoration of cultural monuments: relevant documentation required by the respective national legislation (issued in the original language and English translation stamped and signed by respective organization as true copy) should be duly applied;

B5.4. Copy of letter issued by the relevant body clearly stated that Environmental Impact Assessment is not necessary - issued in the original language and English translation **stamped and signed by respective organization as true copy**.

OR

Copy of positive Environmental Impact Assessment (positive opinion from the relevant body), required by the national legislation - issued in the original language and English translation **stamped and signed by respective organization as true copy**.

B5.5. Approved Detailed Works Design (if applicable according to the relevant legislation), issued in the original language and English translation **stamped and signed by respective organization as true copy**. English translation should be provided at least of the Explanatory Notes of each of the project design parts, Bill of Quantities, Cover sheets of technical drawings and any other parts of the investment project designs that the applicant thinks might contribute to better assessment.

A) In case of investment activities which according to national legislation **require approval** of works design applicants should present:

- Approved Detailed Works Design;

For Bulgarian partners

The works design (in the means of Chapter 8, section 1 from Bulgarian Spatial Law) should be elaborated according to Ordinance 4/21.05.2001 for the volume and the content of investment projects. The works design should be approved by the relevant authority, which should be certified with the seal of the authority placed on the investment project designs.

For Bulgarian partners the authority responsible for the approval of the investment project designs is defined in article 145 (1) from Bulgarian Spatial Law.

Explanatory note;

- Bill of quantity including all parts of the investment project designs;

The Bill of Quantities should be presented in the form of a table with indicated at least type of the construction works, unit, estimated quantity, unit price, amount of the type of the construction works, total amount of the bill of the quantity. Where possible the Bill of Quantities should be supported with a breakdown per investment sites or per parts of the investment project designs. Calculations for the unit prices of the types of construction/repair works may also be presented.

The Bill of Quantity may be presented in the local currency of the project partner. In these case the table of the Bill of quantity should mandatory include a column with the unit price in EUR for each type of construction/repair work and a column for the amount in EUR of that type of construction/repair work.

The Turkish partners should convert the local currency into EUR using the monthly exchange rate of the European Commission for the month of the submission of the project proposal.

B) In case of investment activities which according to national legislation **do not require approval** of works design applicants should present:

- Scheme/ plan of the object/s of intervention;
- Explanatory note, describing the envisaged construction/repair works;
- Bill of quantity;
- Statement by the competent authority, which declares that the envisaged construction/repair works do not require approval of works design.

📌 IMPORTANT

For Bulgarian partners the investment activities which do not require approval of works design are defined in Article 147 (1) of the Bulgarian Spatial Law

If the national legislation provides the elaboration of detailed works design and/or approval of works design, the subsequent submission of required documents (drawings, coordination documents etc.) is unacceptable and it will be considered as improving the offer!

📌 IMPORTANT

Please note that lack of Approved Detailed Works Design (if applicable) is a reason for direct elimination without possibility for additional supplementations.

Turkish partners may benefit from the "Construction Guide" (<http://www.ipacbc-bgtr.eu/tr/page.php?c=20&d=352>) which has advisory characteristics during the preparation of the work designs (drawings, site plans, permits, approvals and other documents related to investment activities)

B5.6 In case of Supply of equipment: Technical specification for supplies (in English, signed and stamped by the respective partner) – the detailed specification should be clear enough for determination of the seeking deliverables (if applicable).

📌 IMPORTANT

Please note that trade marks and models must not be indicated!

B5.7 Latest photographs of the site. In additional file the following information has to be provided - **name of applicant, place, the exact location of the object on the photo, date.**

Any other documents/permissions/authorizations/etc. concerning the project should be provided as Annexes.

📌 IMPORTANT

In addition project partners may present separate documents with justification of expenditures planned in the budget for implementation of different activities. These documents will be taken into account during the technical and quality assessment and pre-contracting stage.

📌 IMPORTANT

Supporting documents must be supplied also in English translation stamped and signed by respective organization as true copy or at least the relevant parts of these documents, proving the partners' eligibility must be translated in English. The translated version will prevail for the purposes of evaluation of the application.

3.3 Documents for information (C)

The following documents are provided for information only:

C. Subsidy contract - draft version (for information purposes only).

📌 IMPORTANT

The Assessment Working Group /Evaluation Committee may request additional

documents or explanations, for clarification or justification of information/documents submitted in the project proposal.

4 Where and How to Submit the Application

No paper submission of documentation is required under this Call for Proposals. The project proposal must be submitted entirely in electronic form using the Electronic System.

📌 IMPORTANT

Applications sent by any other means (e.g. by fax or by e-mail) or delivered to other addresses will be rejected.

The Annexes must be submitted using the forms included in the Application Package. Modifying the standard Annexes will result in the rejection of the Application.

















The Application Form must be filled in English. The Supporting documents issued by national/local authorities or other bodies shall be attached in the original language accompanied by a translation into English (as described in Section 3.2).





































The documents issued by public authorities or other bodies should be scanned. The directories and files have to be structured according to the following predefined pattern and file formats of the appendixes (.doc, .pdf, .jpg, etc.) has to be as stated in the pattern:

























File Formats of the Documents

Directories, subdirectories and files

Explanations

	AF_ipacbcgtr_name.xls	The application form in Excel at the level of the main directory of the CD or DVD disk (including Project Summary in English, Bulgarian and Turkish)
	Partnership and co-financing statement.pdf	This should be a scanned document - Signed and stamped by each partner
	Annexes_A	
	 Annex_A1 Logframe	
	Annex_A2	
	Annex_A.2_Project Partnership agreement.pdf	This should be a scanned document
	Annex_A3	
	Annex_A.3_Declaration of Eligibility_PP1.pdf	This should be a scanned document
	Annex_A4	
	Annex_A.4_Sworn Statement_PP1.pdf	This should be a scanned document
	Annex_A.4_Sworn Statement_PP2.pdf	This should be a scanned document
pdf	And so on for all partners
	Annex_A5	
	Annex_A.5_Declaration of Commitment_PP1.pdf	This should be a scanned document
	Annex_A.5_Declaration of Commitment_PP2.pdf	This should be a scanned document

		pdf	And so on for all partners
			Annex_A6	
			Annex_A.6_ Declaration of E-mail address of the Lead Partner.pdf	This should be a scanned document
			Annexes_B1-4	
			Annex_B1	
			B1_PP1_en.pdf	The legal status of PP1 in English – scanned
			B1_PP1_bg/tr.pdf	The legal status of PP1 in original – in Bulgarian or Turkish language
			B1_PP2_en.pdf	The legal status of PP2 in English – scanned
			B1_PP2_bg/tr.pdf	The legal status of PP2 in original – in Bulgarian or Turkish language
		pdf	And so on for all partners
			Annex_B2	
			B2_PP1_en.pdf	The Decision of Local Council/Board of Directors of PP1 in English – scanned
			B2_PP1_bg/tr.pdf	The Decision of Local Council/Board of Directors of PP1 in original – scanned
		pdf	And so on for all partners
			Annex_B3	
			B3_PP1_en.pdf	The Legalized mandates of delegation of PP1 in English – scanned
			B3_PP1_bg/tr.pdf	The Legalized mandates of delegation of PP1 in original – scanned
		pdf	And so on for all partners
			Annex_B4	
			B4_PP1_en.pdf	Justification of lump sum costs for PP1 in English - scanned
			B4_PP2_en.pdf	Justification of lump sum costs for PP2 in English - scanned
		pdf	And so on for all partners
			Annexes_B5	Only in case of works activities
			Annex_B5.1	
			B5.1_PP1_Ownership_en.pdf	The Ownership act or certificate for municipal or state-owned property of PP1 in English – scanned
			B5.1_PP1_Ownership_bg/tr.pdf	Ownership act or certificate for municipal or state-owned property of PP1 in original – scanned
			B5.1_PP1_Agreement_en.pdf	The Agreement with the owner of PP1 in English – scanned
			B5.1_PP1_Agreement_bg/tr.pdf	The Agreement with the owner of PP1 in original – scanned.
		pdf	And so on for all partners
			Annex_B5.2	
			B5.2_PP1_en.pdf	The Consent of the Owners concerning private territories of PP1 in English.
			B5.2_PP1_bg/tr.pdf	The Consent of the Owners concerning private territories of PP1 in original
		pdf	And so on for all partners
			Annex_B5.3	
			B5.3_PP1_en.pdf	Permission for construction in special territories of PP1 in English – scanned
			B5.3_PP1_bg/tr.pdf	Permission for construction in special territories of PP1 in original

			B5.3_PP2_bg/tr.pdf	In case of investment activities concerning renovation of cultural monuments: relevant documentation required by the respective national legislation in English and in original – scanned
		pdf	And so on for all partners
			Annex_B5.4	
			B5.4_PP1_en.pdf	Positive Environment Impact Assessment or letter that it is not necessary of PP1 in English
			B5.4_PP1_bg/tr.pdf	Positive Environment Impact Assessment or letter that it is not necessary of PP1 in original.
		pdf	And so on for all partners
			Annex_B5.5	
			B5.5_PP1_en.pdf	Approved detailed works design of PP1 in English
			B5.5_PP1_bg/tr.pdf	Approved detailed works design of PP1 in original.
		pdf	And so on for all partners
			B5.5_PP1_en.doc	Explanatory note from the Approved detailed works design of PP1 in English
			B5.5_PP1_bg/tr.doc	Explanatory note from the Approved detailed works design of PP1 in original.
		doc	And so on for all partners
			B5.5_PP1_en.xls	Estimated Bill of Quantities from the Approved detailed works design and/or Estimated Bill of Quantities for the supplies of PP1 in English
			B5.5_PP1_bg/tr.xls	Estimated Bill of Quantities from the Approved detailed works design and/or Estimated Bill of Quantities for the supplies of PP1 in original.
		xls	And so on for all partners
			Annex_B5.6	
			B5.6_PP1_en.pdf	Detailed technical specification for supplies of PP1 in English
			B5.6_PP1_bg/tr.pdf	Detailed technical specification for supplies of PP1 in original.
		pdf	And so on for all partners
			Annex_B5.7	
			B5.7.1_PP1_explanation.jpg	Replace “explanation” with the name or a description of the construction site
			B5.7.2_PP1_explanation.jpg	Replace “explanation” with the name or a description of the construction site
		jpg	And so on for all partners

Please note that the documents have to be scanned by conventional scanning machine and not photographed by camera, mobile phone or other picture taking device. The documents should not be in jpeg format except the ones in Annex B5.7. Annexes and Supporting documents have to be provided in separate files, as described above. They should not be provided all in one file. If some of the scanned files becomes too large and difficult to handle by regular computers it is acceptable the same file to be divided into several files clearly noting which part of the respective annex they contain, e.g. B5.5_PP1_en.pdf can be separated in two parts as follows: B5.5_PP1_en-part1.pdf and B5.5_PP1_en-part2.pdf.

5 Deadline for Receipt of Applications

📌 IMPORTANT

The deadline for the receipt of applications is 2017, 5:00 pm.

Any application registered **after the deadline** will automatically **be rejected**.

6 Assessment and Selection of Applications

The project assessment and selection criteria prepared by the Managing Authority together with the National Authority and the Joint Secretariat are approved by the Joint Monitoring Committee(JMC). The assessment of the projects proposals is performed by Assessment Working Group (AWG), consisting of Chairperson, Secretary and voting members, all from the Managing Authority, the National Authority and the Joint Secretariat, and is divided into two steps:

- Administrative compliance and eligibility check – performed by the AWG;
- Technical and quality assessment – performed by independent external assessors, supported by the AWG.

📌 IMPORTANT

In order to be proposed for financing, a project must be submitted within the deadline, must fulfil all the administrative and eligibility criteria and receive at least 65 points at the technical and quality assessment.

Taking into account the Good Administrative Practices, the Assessment Working Group can exclude an applicant at any stage of the evaluation process whenever it is obvious that the latter does not meet the eligibility criteria.

The results of each assessment step will be summarized in the form of reports by the AWG and presented to the JMC for approval. Based on the received technical scores, proposals will be ranked in descending order for each Output Indicator in each Priority Axis. The JMC shall select projects for financing until exhaustion of all funding available under the Programme, including funding allocated for this Call for Proposals and generated savings from the projects contracted under the previous Call for Proposals. As outlined in attachment 1 "Fulfilment of Programme Indicators and Ranking of Project Proposals" to this Guidelines for Applicants, the majority of the available funds shall be allocated towards the achievement of the target values of those Programme Output Indicators in need of more contracted projects, whereas projects fulfilling only Output Indicators that have already been achieved shall only be contracted in case some funding still remains available.

Simultaneously, JMC will approve the list with the rejected proposals (proposals, submitted after the deadline, which did not cover the administrative and eligibility criteria or have received less than 65 points at the technical and quality assessment) and may also decide on creating reserves lists for project proposals, which have passed the administrative and eligibility criteria and have received more than 65 point at the technical and quality assessment, but for which funding under the present Call for Proposals is unavailable.

Each Lead partner will be informed with an official letter, signed by the MA on behalf of JMC, about the decision of the JMC on the approval/placement on the reserves list/rejection of their project. For the approved projects this letter will also provide information on the next steps. Upon receipt of the letter on administrative and eligibility or technical and quality step and in case of disagreement with the outcome, each Lead partner may issue a complaint towards the decision of the JMC, following the standard complaint procedure described in Attachment 3

"Complaint Procedure" to these Guidelines for Applicants.

Potential applicants may find below the project assessment and selection criteria for each assessment stage.

6.1 STEP 1: ADMINISTRATIVE AND ELIGIBILITY CHECK

The administrative compliance and eligibility check will be carried out by voting members of the AWG under the supervision of the Chairperson. Each proposal will be examined by 2 persons (representative of each country), with each person filling in a "yes" or "no" answer in the separate administrative compliance and eligibility check grid, as published below.

If any project proposal has received "No" on a specific criterion/a, the AWG could request clarification or justification of information/documents submitted with the project proposal.

📌 IMPORTANT

Clarifications will only be requested to conclude the administrative compliance and eligibility check and not to improve the content of the application. The Assessment Working Group could only request clarification or justification of information/documents already submitted with the project proposal. Re-submission of corrected documents or other required documents, not included in the original proposal, shall not be allowed. The Assessment Working Group may request submission of certified translation in English of any Supporting Document in case the presented translation is considered as not convincing. Please have in mind that additional information/clarification must not lead to the improvement of the project proposal.

The AWG will ensure equal treatment of the applicants, i.e. all applicants with the same type of problem shall be requested to clarify the respective issue in the same manner. All requests for clarification shall be made through the Electronic System, which shall be used as the only official communication channel with the Applicant during the entire assessment process, and will contain clear instruction concerning the deadline for submission of the information and any other instruction if necessary. The deadline for submission of the information by the Applicants will to be defined, depending on the type of the requested information/clarification/supporting document/s but shall be not less than 5 working days. The Managing Authority shall bear NO responsibility in cases when the Applicant does not respond to a clarification request within the set deadline. Furthermore, any requests for clarifications and notifications shall be deemed to have been received on the date upon which the Managing Authority has sent them to the Lead partner through the Electronic System.

ADMINISTRATIVE AND ELIGIBILITY COMPLIANCE CHECK

ADMINISTRATIVE PART (to be filled by Assessment Working Group member)

Project No	
Lead Partner	
Partner/s	
Project title	

No	CRITERIA FOR ADMINISTRATIVE COMPLIANCE	YES	NO	COMMENTS
1.	All parts of the Application Form, Annexes and Supporting documents are submitted.			
2.	Project summary is submitted in 3 (three) languages English,			

	Bulgarian and Turkish and it contains all the attributes given in the template. The project summary in the Application form has the same activities as the one described in the other parts of the Application form.			
3.	The Application Form is duly completed in compliance with the template.			
4.	All sections of the Application Form are typed in English.			
5.	Logframe is presented in English (Annex A1)			
6.	Project Partnership Agreement signed and stamped by all partners is provided (Annex 2).			
7.	Declaration of eligibility signed and stamped by Lead partner is provided (Annex 3).			
8.	Sworn statement is provided by each partner – signed, dated and stamped (Annex 4).			
9.	Declaration of Commitment is provided by each partner – signed, dated and stamped (Annex 5).			
10.	Partnership and co-financing statement is provided by each partner - signed, dated and stamped.			
No	SUPPORTING DOCUMENTS	YES	NO	
11.	Documentary and other evidence (issued in original language and English translation, stamped and signed by respective organization as true copy) on the most recent legal status of all partners is provided (issued not later than 6 months prior the date of application) it contains all the attributes described in section 3.2 of the Guidelines for Applicants. In case of Subsidiary structure(s) of local/regional/national authorities situated in the eligible area acting as partner(s) – the respective act with assignment of the functioning of the unit in the definite territory is attached.			
12.	Decision of the managing authority: Local Council (Municipal Council)/Board of Directors / any similar body or managing person regarding the project development and implementation is provided (issued in original language and English translation stamped and signed by respective organization as true copy). Letter of Support for implementation of the project issued by the respective first level administrator is provided for the Bulgarian partners that are second-level budget administrators.			
13.	Legalized mandates of delegation from the legal representatives of partners (in case the application form and annexed declarations are not signed by the legal representatives of the Lead Partner/partners) – issued in original language and English translation is/are presented			
14.	Justification of lump sum costs – provided by each partner with planned lump sums under Budget Line 4, sub-line "Consultancy, studies, designs, website development, etc.", signed by the legal representative or the authorized person (in English).			
No	SUPPORTING DOCUMENTS CONCERNING INVESTMENT ACTIVITIES	YES	NO	
15.	All investment activities will be performed on municipal or state-owned property			
15.1.	Ownership act or certificate for municipal or state-owned property of the tangible assets, which will be subject of works activities (issued			

	<p>in original language and English translation stamped and signed by respective organization as true copy), together with recent outline/design of the property (certified by the partner that is a true copy)</p> <p>In the case the project envisages the purchase of supplies which need to be permanently installed - an ownership act on municipal or state-owned property activities (issued in original language and English translation stamped and signed by respective organization as true copy).</p>			
15.2.	<p>Consent of the owner clearly stating that the assets are given for free right of use for the purpose of the project at least for 5 years after end of the project (issued in original language and English translation stamped and signed by respective organization as true copy). The consent should be signed by the person/body with the decision-making authority (e.g. the Municipal Council, not the Mayor).</p> <p>In the case of permanent installation of supplies or equipment on municipal or state-owned property (immovable supply/ equipment items like outdoor equipment, kiosks, permanent video walls etc.) - consent is presented.</p>			
16.	<p>In case of investment activities required passing through private territories the consent of the owners is obtained and presented in a due legal form and copy of the ownership act (issued in original language and English translation stamped and signed by respective organization as true copy).</p>			
17.	<p>In case of investment activities within territories/objects with special status (National parks, environmental and architectural reserves, cultural monuments, protected areas, areas included in Nature 2000 etc.) relevant documentation (permits, approvals, certificates, statements, etc.) required by the respective national applicable law is/are presented (issued in original language and English translation stamped and signed by respective organization as true copy).</p>			
18.	<p>Copy of letter issued by the relevant body clearly stating that Environmental Impact Assessment is not necessary (issued in original language and English translation stamped and signed by respective organization as true copy)</p> <p>or</p> <p>Copy of positive Environmental Impact Assessment (positive opinion from the relevant body), required by the national legislation (issued in original language and English translation stamped and signed by respective organization as true copy) is presented.</p>			
19.	<p>Approved detailed works (if applicable according to the relevant legislation), or Statement by the competent authority, which declares that the envisaged construction/repair works do not require approval of works design is presented (issued in original language and English translation stamped and signed by respective organization as true copy).</p> <p>Explanatory note as a part of the works design is presented (issued in original language and English translation stamped and signed by respective organization as true copy).</p> <p>Bill of quantities and prices for the works and supplies are presented</p>			

	and they contain all the attributes required in the Guidelines for applicants (issued in original language and English translation stamped and signed by respective organization as true copy).			
20.	In case of Supply of equipment: Detailed technical specifications (for supplies) with unit and total prices in Euro is presented (technical specification is not required for equipment, which will be used for management of the project).			
21.	Latest photographs of the site, envisaged for intervention			
CRITERIA FOR ELIGIBILITY COMPLIANCE				
22.	At least one partner from each side of the cross border region is involved.			
23.	Number of project proposals and grants per institution/organization is respected: The Lead partner has not submitted any other project proposal as a Lead partner under this call for proposals. All project partners (including the Lead partner) do not participate in more than 3 (three) projects (including the current one) under this call for proposals – one as a Lead partner and two as a partner or three as a partner.			
24.	The Lead partner is registered at least 12 months before the deadline for submission of project proposals under current Call for Proposals. (Annex B 1)			
25.	All partners meet eligibility criteria defined in the Guidelines Section 2.5.1			
26.	The implementation period does not exceed the maximum project duration per specific objective and type of project and it is in compliance with the minimum duration, indicated in the Guidelines for applicants. (AF Part II, sections 1.2 and 3.6).			
27.	At least 3 of the cooperation criteria are clearly fulfilled (mandatory cooperation in joint development and implementation of the project + one by choice from join staffing or financing) (AF Part II, section 1.4)			
28.	The project proposal covers one specific objective.			
29.	The value of the financial support requested is in line with the limits indicated in the specific objective and type of project in the Guidelines for Applicants. (AF Part II, section 2.2 and Part III, table 2)			
30.	The budget of activities to be carried out outside the programme area (if the case) for each partner is not over the 20% limit set in the Guidelines for Applicants.			
31.	For investment projects - The minimum rate in Budget line 5 for investment projects is observed. For soft projects – The maximum rate in Budget line 5 for soft projects is observed.			
32.	The maximum rate for Staff costs in Budget line 1 for each partner is observed (for the respective type of project)			
33.	The maximum rate for Office and administrative costs in Budget line			

	2 for each partner is observed.			
34.	The maximum rate for Project preparation costs in Budget line 6 is observed, as well as the maximum rate for preparation of the Application package.			
COMMENTS		YES	NO	
Project proposal satisfies all criteria for administrative and eligibility compliance				
Assessor's name:		Assessor's signature:		Date of evaluation:

👉 IMPORTANT

Only proposals that satisfy all the criteria mentioned in the administrative and eligibility compliance checklist will be subject to technical and quality assessment.

If a project proposal does not comply with any of the above criteria, it could be rejected at this stage.

6.2 STEP 2: TECHNICAL AND QUALITY ASSESSMENT

All project proposals which have passed successfully the administrative compliance and eligibility check will be subject to a technical and quality assessment. This assessment allows the quality of the project proposals to be evaluated in relation to the set objectives and priorities, and ensures that the selected operations comply with the Programme specific objectives and which will guarantee the visibility of the Community funding.

The technical and quality assessment of the project proposals is carried out taking into account the submitted project proposals, annexes and supporting documents, and the clarifications received during the previous stages of assessment.

The technical and quality assessment will be performed on the basis of specific selection criteria, grouped in four general sections in the technical and quality assessment grid, as published below:

- Section 1: Capacity of the Partnership (maximum 15 points) – the assessment should check the ability of the project partners to perform functions effectively, efficiently and sustainably. The project partners should be capable of ensuring quality of the final product or service, and efficient, transparent allocation of resources;
- Section 2: Project's context and consistency with the programme and other strategies (maximum 35 points) – the assessment should check whether the project has clearly chosen one single priority and specific objective, and whether the content of the proposal properly fits the selected priority and specific objective or not; if not fitting, this would lead to a lower score under section 2. The assessment should also verify the coherence of the project with other programmes and/or strategies and its value added, providing coherence with the following horizontal themes: sustainable development, equal opportunities and non-discrimination, equality between men and women;;
- Section 3: Methodology (maximum 40 points) – the proposed project activities should be assessed according their logic consistency objective-activity-result. The assessment should verify if the activities are realistic, well defined and justified, if the output indicators are quantified and relevant. The assessment should also check the cross-border impact of the project, the level of involvement of project partners in activities, action plan and potential multiplier effect of the project. If there is no logic consistency, activities are not realistic, action plan is not clear or level of involvement of partners in

activities is not balanced then this would lead to lower score under section 3;;

- Section 4: Budget (maximum 10 points) – assessment of the eligibility of costs and compliance of the expenditures with the market rates within the target region. The assessment should make a clear recommendation regarding the decreasing of the requested grant according to the identified ineligible or over-estimated costs.

The maximum overall score of a project proposal is 100 points.

The assessment will be performed by equal number of Bulgarian and Turkish independent external assessors, hired by the Managing and National Authorities. Each proposal shall be assessed by two different assessors (one from each participating country) working separately and producing their own independent assessment with respective scores for each question, in accordance with the provided scale and guidelines in the grid. The Assessors have to justify their scores with concise, clear, objective and relevant comments for each section under the supervision of the Chairperson and the voting members of the AWG, who must ensure the consistency between the assigned scores and the provided comments.

The assessors will also make final conclusions/recommendations on each application, which will consist of a short critical analysis of the proposal, followed by a list of the main strong and weak points for each section of the evaluation grid.

In case of significant divergences in the scores attributed by the two external assessors for particular project proposal, additional assessment (arbitration) of the project must be performed. The additional assessment is carried out by two voting members of the AWG, appointed by the Chairperson, who fill in new evaluation grids for the proposal concerned, Arbitration is required when:

- The total scores given by the two external assessors diverge by more than 10 points;
- One external assessor's final score is above the threshold for overall admissibility of the proposal (65 points) and the other external assessor's final score is below the threshold, independently of the discrepancy between the two scores.

When arbitration is done, the final score given to the proposal will be calculated as arithmetical average of the total scores given by the four evaluators (both external assessors and both voting members of the AWG).

Based on the performed assessment, lists of the proposals ranked by score (average of the two scores given by the assessors), shall be prepared for each Output Indicator, following the provisions outlined in Attachment 1 "Fulfilment of Programme Indicators and Ranking of Project Proposals" to this Guidelines for Applicants. Whereas a project contributes towards the achievement of more than one Output Indicator, the proposal shall be included in each of the ranking list for the respective Output Indicators.

In certain cases a situation may occur where a number of proposals receive the same overall score and at the same time they cannot be all proposed for financing (e.g. the proposals are close to the threshold for available funding under certain Output Indicators and funds are unavailable for financing all of them). In such cases, priority shall be given to those proposals that have received higher average scores on section 2 – Project's context and consistency with the Programme and other strategies. If the scores on section 2 are also identical, the step must be repeated using the average scores on section 3 (then section 1 and 4, if necessary), until ranking of the proposals is achieved.

📌 IMPORTANT

In case a project proposal receives an average of 0 points (both external assessors give a score of 0) on any one of the questions Nos. 1, 6, 7, 12, 13 and 16 from the technical and quality assessment grid below, the proposal shall be rejected from the assessment!

TECHNICAL AND QUALITY EVALUATION

TECHNICAL AND QUALITY EVALUATION PART (to be filled by external assessor)				
Project No				
Lead Partner				
Partner/s				
Project title				
MANAGEMENT CAPACITY				
No	SELECTION CRITERIA		Max. score	Reference Comments
1.	Project partners have authority to implement the project activities		2	Part I p. 1.2 0 - rejected
	<i>All project partners have authority to implement the project activities envisaged for each of them</i>	2 points		
	<i>Not all project partners have authority to implement the project activities, but the respective activities could still be implemented by the partnership</i>	1 point		
	<i>None of project partners has authority to implement the project activities</i>	0 points		
2.	Composition of partnership relevant to the proposed project		5	Part I p. 1.2
	<i>All project partners have the necessary expertise to implement the project and complement each other</i>	5 points		
	<i>The partnership is relevant to the proposed project and partners complement each other although not all of them have the necessary expertise to implement the project.</i>	4 points		
	<i>The partnership is relevant to the proposed project, but not all partners have necessary expertise to implement the project.</i>	2 points		
	<i>One of the partners is not relevant to the proposed project in view of its profile (it is artificially added to the partnership/its role is not clear)</i>	1 point		
	<i>The partnership is not relevant to the proposed project and none of the project partners has the necessary expertise to implement the project</i>	0 points		
3.	The partners are experienced in project management of public funded projects, especially in the field addressed by this project		6	Part I p.1.3.
	<i>All project partners are experienced in project management of public funded projects, especially in the field addressed by this project</i>	6 points		
	<i>All project partners are experienced in project management of public funded projects, but not all of them in the field addressed by this project</i>	5 points		
	<i>All project partners are experienced in project management of public funded projects, but none in the field addressed by this project</i>	4 points		
	<i>Not all of the partners are experienced in project management of public funded projects</i>	2 points		
	<i>None of the partners has experience in management of public funded projects</i>	0 point		

4.	Staff and financial stability of the project partners		2	Part I p.2.2.
	<i>All partners have permanent staff and financial stability</i>	2 points		
	<i>Some partners have permanent staff and financial stability</i>	1 point		
	<i>None of the project partners has permanent staff and financial stability</i>	0 point		
SUBTOTAL			15	
PROJECT'S CONTEXT AND CONSISTENCY WITH THE PROGRAMME AND OTHER DOCUMENTS AND STRATEGIES				
No	SELECTION CRITERIA		Max. score	Reference/ comments
5.	The project is relevant to the particular needs and constraints of the border region		8	Part II p. 3.1. p. 3.2. p. 3.3.
	<i>The envisaged activities in terms of needs of the border region are very well described and well justified: they are timely and appropriate</i>	8 points		
	<i>The envisaged activities are timely and appropriate, relevant to the particular need and constraints of the border region, but are not described in details</i>	6 points		
	<i>The envisaged activities in terms of needs of the border region are very well described and well justified, but they are not timely</i>	4 points		
	<i>The project activities are well described and justified, but the connection with the particular need and constraints of the border region is not clear</i>	2 points		
	<i>The project activities are not well described and justified, and the connection with the particular need and constraints of the border region is not clear</i>	0 point		
6.	Cross-border impact of the project		8	Part II p. 1.3. p. 1.4. Whole AF 0 - rejected
	<i>The project will have positive effect on the partners organizations, target groups and beneficiaries, and will bring a clear cross-border impact.</i>	8 points		
	<i>The project will have positive effect on the partners organizations, target groups and beneficiaries, but the envisaged activities do not complement each other and will not be implemented jointly.</i>	5 points		
	<i>The project will have positive effect on the partners organizations, but the effect on the target groups and beneficiaries on both sides of the border area is not clear</i>	3 points		
	<i>The project will have positive effect on the partners organizations, target groups and beneficiaries, but the justification for the cross-border impact is unsufficie</i>	1 point		
	<i>The project will not have positive effect on the partners organizations, target groups and beneficiaries, and there will be no cross-border impact</i>	0 points		
7.	The project contributes to the achievement of the		8	Part II

	Programme's output indicators		p. 3.2 p. 5.1 0 - rejected
	<i>The project contributes to the achievement of more than one Programme output indicator and there is clear evidence that the pointed quantities are reasonable</i>	8 points	
	<i>The project contributes to the achievement of one Programme output indicator and there is clear evidence that the pointed quantities are reasonable</i>	6 points	
	<i>The project contributes to the achievement of one Programme output indicator and the pointed quantities are well justified</i>	5 points	
	<i>The project contributes to the achievement of one Programme output indicator, but there is no clear evidence that the pointed quantities are reasonable</i>	3 points	
	<i>Selected output indicators are not relevant to the project idea and proposed activities</i>	0 point	
8.	Coherence of the project with European Union strategies concerning territorial cooperation and other programmes/ initiatives/ strategies at national/ regional level	2	Part II p. 6.1
	<i>The project demonstrates clear coherence with both European Union strategies concerning territorial cooperation and with other national/ regional strategy(ies).</i>	2 points	
	<i>The project demonstrates coherence with only European Union strategies concerning territorial cooperation, or programmes/ initiatives/ strategies at national/ regional level only.</i>	1 points	
	<i>The project does not demonstrate coherence with European Union strategies concerning territorial cooperation and with other programmes/ initiatives/ strategies at national/ regional level.</i>	0 points	
9.	The target groups and beneficiaries are relevant to project activities, clearly defined and quantified	5	Part II p. 3.2.
	<i>Relevant, clearly defined and realistically quantified target groups and beneficiaries</i>	5 points	
	<i>Relevant, clearly defined but not realistically quantified target groups and beneficiaries</i>	2 points	
	<i>Partially relevant, not clearly defined and not realistically quantified target group and beneficiaries</i>	1 point	
	<i>Undefined target groups and beneficiaries (lack or irrelevant description and lack of quantification)</i>	0 point	
10.	Multiplier effect of the project	2	Part II p. 5.2.
	<i>The project has clear and justified potential for further development.</i>	2points	
	<i>The project has potential for further development, but the respective measures are not clearly defined.</i>	1 points	
	<i>The project does not possess potential for further development.</i>	0 point	
11.	The project makes positive contribution to the Programme horizontal principles: sustainable development, equal	2	Part II p. 6.2.

	opportunities and non-discrimination, equality between men and women		Whole AF
	<i>The project demonstrates clear coherence with at least 1 horizontal principle, and its contribution is evident from the planned activities and outputs</i>	2 points	
	<i>The project demonstrates coherence with at least 1 horizontal principle, but it is not clearly integrated in the planned activities and outputs</i>	1 point	
	<i>No coherence with the horizontal principles</i>	0 point	
	SUBTOTAL	35	
METHODOLOGY			
No	SELECTION CRITERIA	Max score	References
12.	Project activities are, well defined, realistic, achievable and necessary for achievement of the set objectives	8	Part II p. 3.3. p. 3.4. Whole Application pack 0 - rejected
	<i>All project activities are necessary for achievement of the set objectives, clearly defined, described in details, realistic and achievable</i>	8 points	
	<i>The project activities are necessary for achievement of the set objectives, realistic and achievable, but are not described in enough details</i>	6 points	
	<i>The project activities are necessary for achievement of the set objectives, well defined, but the methods for achievement and are quite vague.</i>	4 points	
	<i>The project activities are described in details, but the link between the activities and expected results is not clear</i>	2 points	
	<i>The project activities are not well defined, poorly described and their achievement is unrealistic.</i>	0 point	
13.	The intervention logic “project objective – activity – result/output” is kept	8	Part II p. 3.3. p. 3.4. p. 5.1. 0 - rejected
	<i>The project is well-thought and structured in way that shows clear consistency between the project objectives, activities and expected results/outputs.</i>	8 points	
	<i>There is an overall consistency between the project objective, activities and expected results/outputs, but some project activities including expected results/outputs do not correspond to the project objectives.</i>	5 points	
	<i>The connection between the activities and result/outputs is well defined, but the justification for achievement of the project objectives is insufficient.</i>	2 points	
	<i>The project shows lack of clear-thought structure and there is no consistency between the project objectives, activities and expected results/ outputs.</i>	0 point	
14.	Sustainability of the project’s main results/ outputs	8	Part II p. 3.3.
	<i>Clear evidence for the institutional and/or financial</i>	8 points	

	<i>sustainability of project's main results/ outputs and their long-term contribution to all targeted beneficiaries is presented.</i>			p. 3.4. p. 5.3.
	<i>The institutional and/or financial sustainability of project's main results/ outputs is ensured for the short-term without any long-term strategy.</i>	4 points		
	<i>The project's main results/ outputs will be sustainable, but will be used only by the project partners.</i>	2 points		
	<i>There is no evidence for the sustainability of the project's main results/ outputs.</i>	0 point		
15.	Communication and visibility activities		4	Part II p. 3.3. p. 3.5. 0 – rejected
	<i>The project envisages communication and visibility activities to wide audience (regional and national level)</i>	4 points		
	<i>The project envisages communication and visibility activities, but to restricted audience (local community)</i>	2 points		
	<i>The project does not envisage communication and visibility activities</i>	40 points		
16.	Action plan in accordance with the project activities		4	Part II p. 3.6. 0 - rejected
	<i>The action plan is realistic – the sequence and duration of activities is clear</i>	4 points		
	<i>The sequence and duration of activities is not well defined, but they could still be implemented within the timeframe of the project</i>	2 points		
	<i>The action plan is unachievable with neither the sequence, nor the duration of the activities realistic</i>	0 point		
17.	Level of involvement and participation of project partners in activities		8	Part II p. 3.3. p. 3.4.
	<i>All project partners are involved in implementation of the project activities, including participation in joint actions</i>	8 points		
	<i>All project partners are involved in implementation of the project activities, but not all of them participate in joint activities</i>	6 points		
	<i>All project partners are involved in implementation of the project activities, but participation in joint actions is not foreseen</i>	4 points		
	<i>Unbalanced distribution of activities and responsibilities between all project partners</i>	2 points		
	<i>Some of the project partners are not responsible for implementation of any project activities</i>	0 point		
	SUBTOTAL		40	
BUDGET				
No	SELECTION CRITERIA		Max. score	Reference/ comments
18.	Estimated expenditures are necessary for the implementation of the project and the prices are realistic and market based		5	Part III Whole AF
	<i>All estimated costs fully correspond to the proposed activities and are necessary for the implementation of</i>	5 points		

	the project. All prices are realistic and market based. No budget reduction/revisions are needed.			
	Planned expenses correspond to the proposed activities and are necessary for the implementation of the project, but partial reductions (up to 10 % of the total project budget) of budget items and/or item prices is needed to optimize cost effectiveness.	4 points		
	Planned expenses correspond to the proposed activities and are necessary for the implementation of the project, but serious reduction of budget items and/or item prices (from 10 to 25 % of the total project budget) is necessary for optimizing the expenditure performance.	3 points		
	Project expenses highly exceed the expected benefits for the target area and the target groups. Some costs are not relevant to the activities proposed. A significant reduction of budget items and/or item prices (more than 25 % of the total project budget) is necessary.	2 points		
	Costs envisaged are totally inconsistent with project activities. Most prices are not realistic and not market based. The budget needs full re-design in this aspect.	0 point		
19.	The specific rules for each budget line (as described in point 2.5.1 "Eligibility of expenditures" of these Guidelines) are respected		2	Part III
	The specific rules for each budget line are respected	2 points		
	Not all specific rules for each budget line are respected	1 point		
	None of the specific rules for each budget line are respected	0 points		
20.	Budget breakdown between partners		3	Part III Table 4
	Even budget breakdown between partners (in case one partner's budget exceeds the budget of another partner with up to 25%)	3 points		
	Balanced budget breakdown between partners (in case one partner's budget exceeds the budget of another partner from 25% to 50 %)	2 points		
	Unbalanced budget breakdown between partners (in case one partner's budget exceeds the budget of another partner from 50% to 80 %)	1 point		
	Unfair budget breakdown between partners (in case one partner's budget exceeds the budget of another partner by more than 80 %)	0 points		
	SUBTOTAL		10	
	TOTAL		100	
COMMENTS				
Recommendation				
Assessor's name:		Assessor's signature:	Date of evaluation:	

IMPORTANT

Maximum score of the technical evaluation is 100 points. Only projects with score of 65 and above at the technical and quality evaluation stage will be proposed for financing to the JMC.

Taking into account good administrative practice, the Assessment Working Group can verify and subsequently exclude an applicant at any stage of the Call for proposals evaluation process whenever it is obvious that the latter does not meet the eligibility criteria.

Provisional selection

Following the evaluation, a table listing the proposals ranked according to their score and within the available financial envelope will be established as well as a reserve list following the same criteria. These lists will be presented to the Joint Monitoring Committee for final decision. The indicative term for evaluation is three months after the deadline for submission of project proposals.

6.4 Completion of assessment and conduction of pre-contracting procedures

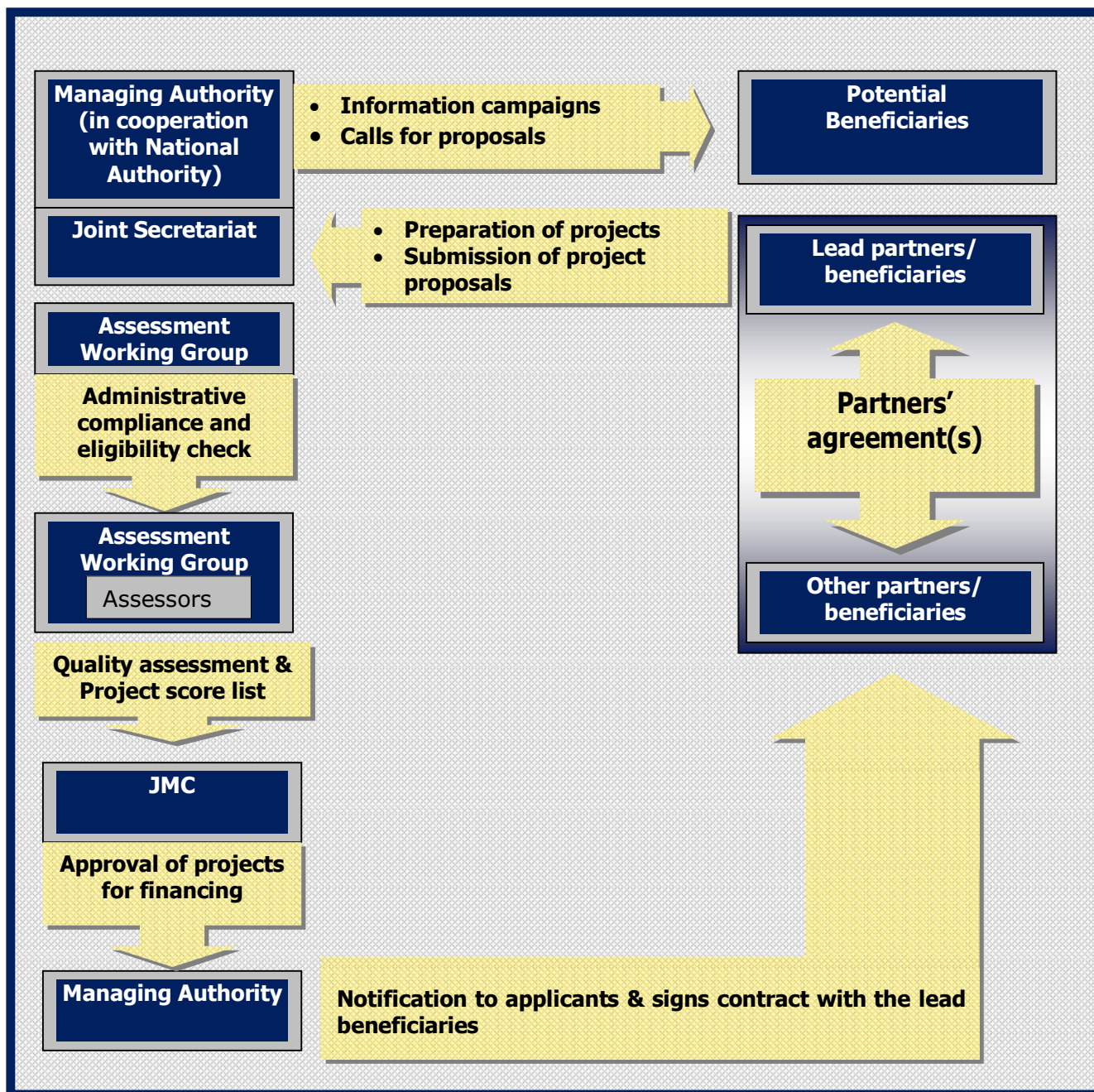
Prior to signature of Subsidy contracts with the projects, proposed for financing by the JMC, the Programme Managing bodies shall conduct a series of pre-contracting procedures with the selected applicants, including the following:

1. Documentary check of presence/lack of double financing – assessment of whether or not the proposed action/s has not already been financed under other EU funded Programmes;
2. Check for compliance with the State Aid rules – applicable for Bulgarian project partners only. Detailed information about State Aid rules is provided in Attachment 2 "State Aid" to this Guidelines for Applicants;
3. Performance of on-the-spot visit of the investment projects, which include works components – assessment of whether or not the object, subject to the proposed investment, really exists and is in a physical condition as described in the project proposal and/or has not already been developed or is currently under development;
4. Budget optimization and projects' content modifications – final review of the budgets of the proposed projects, including seeking additional justifications for proposed costs and making revisions of unit rates, based on both the recommendations of the external assessors and the good practices of the MA and NA in terms of transparent and market-oriented financial allocations. Additionally, a verification procedure concerning additional documents will be conducted, as specified during the previous stages, in cases where additional documentation was requested prior to contract signature.

Based on the performed pre-contracting procedures, a final Pre-contracting Report shall be submitted for approval to the JMC, outlining individual findings for each project proposal, which may recommend:

- Signature of Subsidy contract based on the proposed budget optimization and projects' content modification (if any) and the additional documents presented (if any), as there is no evidence of double financing as well;
- Declining signature of Subsidy contract in any of the following circumstances – lack of common agreement on the proposed budget optimization; additional documents as requested are not provided; there are substantial discrepancies between the physical condition of the object, subject to investment activities, specified in the project proposal and its present status (as identified during the on-the-spot check); there is an indisputable evidence of double financing.

Scheme of Project Evaluation and Selection Procedure



7 Contracting

Contracting is the procedure carried out in order to conclude a Subsidy contract between the Lead Partner and the MA for the implementation of a project, approved for financing by decision of the JMC. This means that the Lead partner is responsible for implementation of the whole project.

👉 IMPORTANT

Each Lead partner shall sign a Subsidy contract for the whole amount of the approved budget (including the total IPA funds) with the Managing Authority.

The implementation of each project may start only after the respective Subsidy contract is signed by both the MA and the Lead partner and is registered in the Registry system of the MA. Draft Subsidy contract is presented in Annex C to these Guidelines for applicants.

Please, note that the MA maintains register for the subsidy granted under the de minimis rule. The MA informs the Minister of Finance for each de minimis aid granted in 3 (three) days from the grant. In case the Programme bodies find out any situation of breach of the state aid/de minimis aid rules, the MA shall terminate the subsidy contract, in whole or in part, and demand repayment of the amounts already paid in accordance with the provisions set in the subsidy contract.

Glossary of terms

Applicant	Any legal entity meeting the eligible criteria which submits an application to be financed by the programme
Beneficiary	Any applicant whose application has been approved for financing
Eligible expenditure	Expenditures made by a Beneficiary, related to the operations financed through the programme, which could be financed from the structural instruments, as well as from the state budget and/or own Beneficiary contribution
Eligible area/region	The border area of Bulgaria comprises the districts of Haskovo, Yambol and Bourgas. The border area of Turkey comprises the provinces Edirne and Kırklareli.
Lead Partner	An applicant designated by the partners involved in a project responsible for coordinating the process of development, submission and implementation of that specific project
Managing Authority	The structure responsible for managing the operational programme is DG "Territorial Cooperation management", within Ministry of Regional Development and Public Works in Bulgaria.
National Authority	The counterpart of the Managing Authority in the partner state Republic of Turkey Ministry for EU Affairs
Priority Axis	One of the priorities of the Programme's strategy corresponded to a thematic priority set out in the Annex III of IPA II. It consists of one or more specific objectives and description of actions to be supported, and their expected contribution to the specific objectives.
Partner	Any applicant involved in a project
Project	The operation for which funding is being sought under the Programme, expressed in the application form and its annexes.

Glossary of Acronyms

AA	Audit Authority
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AF	Application Form
BG	Republic of Bulgaria
CA	Certifying Authority
CBC	Cross-Border Cooperation
CBA	Cost Benefit Analysis
EC	European Commission
EU	European Union
DG	Directorate General
ICT	Information and Communication Technology
IPA	Instrument for Pre-accession assistance
IT	Information Technology
JMC	Joint Monitoring Committee
JS	Joint Secretariat
MA	Managing Authority
MF	Ministry of Finance (Republic of Bulgaria)
MIS	Management Information System
MoU	Memorandum of Understanding
MS	Member State
NA	National Authority
NGO	Non Governmental Organization
NUTS	Nomenclature of Territorial Units for Statistics
OP	Operational Programme
PRAG	Procurement and Grants for European Union external actions - A Practical Guide
R&D	Research and Development
SEA	Strategic Environmental Assessment
SWOT	Strengths, Weakness, Opportunities, Threats
TA	Technical Assistance
VAT	Value Added Tax